

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): July 30, 2026**

**Upbound Group, Inc.**

(Exact name of Registrant as Specified in Its Charter)

**Delaware**  
(State or Other Jurisdiction  
of Incorporation)

**001-38047**  
(Commission File Number)

**45-0491516**  
(IRS Employer  
Identification No.)

**5501 Headquarters Drive**  
**Plano, Texas**  
(Address of Principal Executive Offices)

**75024**  
(Zip Code)

**Registrant's Telephone Number, Including Area Code: 972 801-1100**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Securities registered pursuant to Section 12(b) of the Act:**

| <b>Title of each class</b>    | <b>Trading<br/>Symbol(s)</b> | <b>Name of each exchange on which registered</b> |
|-------------------------------|------------------------------|--------------------------------------------------|
| Common stock, \$.01 par value | UPBD                         | The Nasdaq Stock Market LLC                      |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

**Item 2.02 Results of Operations and Financial Condition.**

On July 30, 2026, Upbound Group, Inc. issued a press release announcing its financial results for the quarter ended June 30, 2026. Copies of the press release and earnings release are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference. The information contained in this paragraph, as well as Exhibits 99.1 and 99.2 referenced herein, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933.

**Item 7.01 Regulation FD Disclosure.**

On July 30, 2026, Upbound Group, Inc. issued an investor presentation announcing its financial results for the quarter ended June 30, 2026. A copy of the investor presentation is furnished herewith as Exhibit 99.3 and is incorporated herein by reference. The information contained in this paragraph, as well as Exhibit 99.3 referenced herein, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

| Exhibit No. | Description                                                                 |
|-------------|-----------------------------------------------------------------------------|
| 99.1        | <a href="#">Press release, dated July 30, 2026</a>                          |
| 99.2        | <a href="#">Earnings release, dated July 30, 2026</a>                       |
| 99.3        | <a href="#">Investor Presentation, dated July 30, 2026</a>                  |
| 104         | Cover Page Interactive Data File (embedded within the Inline XBRL document) |

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### UPBOUND GROUP, INC.

Date July 30, 2026

By /s/ Hal Khouri  
Hal Khouri  
Executive Vice President, Chief Financial Officer

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## Upbound Group, Inc. Reports Second Quarter 2026 Results

PLANO, Texas--(BUSINESS WIRE)—July 30, 2026-- Upbound Group, Inc. (the "Company" or "Upbound") (NASDAQ:UPBD) today announced results for the quarter ended June 30, 2026. The earnings release, financial tables and related materials can be found on the Company's investor relations website at <https://investor.upbound.com>.

Today at 9 a.m. ET, Fahmi Karam, Chief Executive Officer, and Hal Khouri, Chief Financial Officer, will host a conference call to review the Company's financial results. Interested parties can access a live webcast of the conference call via this link ([Webcast Link](#)) or through the Company's investor relations website.

### Second Quarter 2026 Highlights<sup>1</sup>

- Consolidated Results All Within Guided Ranges: Consolidated revenue of approximately \$1.2 billion.
  - Brigit Continues Strong Momentum: Brigit revenue increased 37% year-over-year to \$71 million, supported by approximately 30% growth in paying subscribers<sup>2</sup> to 1.7 million and a 6.3% increase in ARPU<sup>3</sup> to \$14.30.
  - Acima Delivers Improved Portfolio Quality: Acima generated \$604 million of revenue, down approximately 2.5% year-over-year, but saw lease charge-off rate<sup>4</sup> improve 50 basis points year-over-year to 8.8% and EBITDA margin expanded 117 basis points to 16.2%.
  - Rent-A-Center Achieves Third Consecutive Quarter of Same-Store Sales Growth: Same store sales<sup>5</sup> increased approximately 160 basis points year-over-year, while achieving \$466 million in revenue.
  - Robust Cash Flow Generation: Net cash provided by operating activities of approximately \$123 million, while increasing free cash flow to \$84 million.
  - 2026 Outlook: Full-year consolidated revenue range narrowed to \$4.70–\$4.85 billion. Adjusted EBITDA<sup>6</sup> range of \$500–\$535 million and non-GAAP diluted EPS<sup>6</sup> range of \$4.00–\$4.35 reaffirmed. For the third quarter of 2026, the Company expects
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consolidated revenue of \$1.05–\$1.15 billion, Adjusted EBITDA<sup>6</sup> of \$105–\$115 million, and non-GAAP diluted EPS<sup>6</sup> of \$0.85–\$0.95.

## About Upbound Group, Inc.

Upbound Group, Inc. (NASDAQ: UPBD), is a technology and data-driven leader in accessible and inclusive financial solutions that address the evolving needs and aspirations of underserved consumers. The Company's customer-facing operating units include industry-leading brands such as Acima®, Brigit™, and Rent-A-Center® that facilitate consumer transactions across a wide range of store-based and digital channels in the United States, Mexico and Puerto Rico. Upbound Group, Inc. is headquartered in Plano, Texas. For additional information about the Company, please visit our website Upbound.com.

- (1) The selected highlights referenced herein do not provide a complete review of the Company's results for the quarter or updated guidance and outlook. Please refer to the Company's full earnings release and related materials, as noted in this release, for additional information.
- (2) Brigit Paying Subscribers: Represents Brigit customers who have an active Plus or Premium account, not delinquent (not 45 days past due) on a cash advance, and made at least 1 of the last 2 subscription payments.
- (3) ARPU: Average monthly revenue per Brigit Paying Subscriber, where Brigit Paying Subscriber is defined in footnote 2 above.
- (4) Lease Charge-Offs: Represents charge-offs of the net book value of unrecoverable on-rent merchandise with lease-to-own customers who are past due. This is typically expressed as a percentage of revenues for the applicable period. For the Rent-A-Center segment, LCOs exclude Get It Now, Home Choice, and Franchisee-owned Rent-A-Center locations. For the Acima segment, LCO's exclude fraudulent lease-to-own contract losses.
- (5) Same Store Sales (SSS): Same store sales generally represents revenue earned in Company-owned Rent-A-Center stores that were operated by us for 13 months or more and are reported on a constant currency basis as a percentage of total revenue earned in stores of the segment during the indicated period. The Company excludes from the same store sales base any store that receives a certain level of customer accounts from closed stores or acquisitions. The receiving store will be eligible for inclusion in the same store sales base in the 30th full month following account transfer.
- (6) See "Non-GAAP Financial Measures" below for the definitions and other information regarding our non-GAAP financial measures included in this release.

## Forward-Looking Statements

This release contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, including, among others, statements regarding our 2026 financial guidance, future same store sales expectations and other statements regarding our future outlook. Such forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "will," "expect," "intend," "could," "estimate," "predict," "continue," "maintain," "should," "anticipate," "believe," or "confident," or the negative thereof or variations thereon or similar terminology. Such forward-looking statements are based on particular assumptions that our management has made in light of its experience and its perception of expected future developments and other factors that it believes are appropriate under the circumstances, and are subject to various risks and uncertainties. Factors that could cause or contribute to material and adverse differences between actual and anticipated results include, but are not limited to, (1) the general strength of the economy and other economic conditions affecting consumer preferences, spending and payment behaviors, including the availability of credit to the Company's target consumers and to other consumers, impacts from continued inflation, central bank monetary policy initiatives to address inflation concerns and a possible recession or slowdown in economic growth, (2) risks described in our full second quarter 2026 earnings release and related materials, and (3) the other risks detailed from time to time in the reports

filed by us with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the year ended December 31, 2025, and our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2026, and June 30, 2026, as well as subsequent Quarterly Reports on Form 10-Q or Current Reports on Form 8-K. You are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this release. Except as required by law, we are not obligated to, and do not undertake to, publicly release any revisions to these forward-looking statements to reflect any events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

#### **Non-GAAP Financial Measures**

This release contains certain financial information determined by methods other than in accordance with U.S. Generally Accepted Accounting Principles (GAAP), including (1) Non-GAAP diluted earnings per share (net earnings or loss, as adjusted for special items (as defined below), net of taxes, divided by the number of shares of our common stock on a fully diluted basis), (2) Adjusted EBITDA (net earnings before interest, taxes, stock-based compensation, depreciation and amortization, as adjusted for special items) on a consolidated basis, and (3) Free Cash Flow (net cash provided by operating activities less capital expenditures and customer cash advances). "Special items" refers to certain gains and charges we view as extraordinary, unusual or non-recurring in nature or which we believe do not reflect our core business activities, and, for historical items, are reported as Other Gains and Charges in our Consolidated Statements of Operations. Because of the inherent uncertainty related to these special items, management does not believe it is able to provide a meaningful forecast of the comparable GAAP measures or reconciliation to forecasted non-GAAP measures without unreasonable effort.

These non-GAAP measures are additional tools intended to assist our management in comparing our performance on a more consistent basis for purposes of business decision-making by removing the impact of certain items management believes do not directly reflect our core operations. These measures are intended to assist management in evaluating operating performance and liquidity, comparing performance and liquidity across periods, planning and forecasting future business operations, helping determine levels of operating and capital investments and identifying and assessing additional trends potentially impacting our Company that may not be shown solely by comparisons of GAAP measures. Consolidated Adjusted EBITDA is also used as part of our incentive compensation program for our executive officers and others.

We believe these non-GAAP financial measures also provide supplemental information that is useful to investors, analysts and other external users of our consolidated financial statements in understanding our financial results and evaluating our performance and liquidity from period to period. However, non-GAAP financial measures have inherent limitations and are not substitutes for, or superior to, GAAP financial measures, and they should be read together with our consolidated financial statements prepared in accordance with GAAP. Further, because non-GAAP financial measures are not standardized, it may not be possible to compare such measures to the non-GAAP financial measures presented by other companies, even if they have the same or similar names.

#### **Upbound Investor Relations:**

[investor.relations@upbound.com](mailto:investor.relations@upbound.com)

**972-801-1103**

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# Upbound Group, Inc. Earnings Release

July 30, 2026

## Second Quarter 2026 Results & Key Metrics

**\$1,163M**

Total  
Revenue

**\$22M**

Net Earnings

**\$127M**

Adjusted  
EBITDA<sup>1</sup>

**\$0.37**

GAAP  
Diluted EPS

**\$1.07**

Non-GAAP  
Diluted EPS<sup>1</sup>

**\$0.39**

Quarterly Dividend  
Per Share

Affirming full year EBITDA and EPS Guidance. Second Quarter Results Within All Guided Ranges

Britig Delivers over 35% Topline Growth, Acima LCO Improves Below 9%, Rent-A-Center Achieves Third Consecutive Quarter of Positive Same-Store Sales

## Second Quarter Consolidated Results

- Consolidated revenue of \$1,163.4 million increased \$5.9 million, or 0.5%, year-over-year.
- GAAP operating profit of \$54.3 million and non-GAAP operating profit<sup>1</sup> of \$108.7 million, compared to \$50.7 million of GAAP operating profit and \$116.2 million of non-GAAP operating profit in the prior year period. Second quarter 2026 GAAP operating profit margin was 4.7%, compared to 4.4% in the prior year period.
- Net earnings on a GAAP basis of \$21.6 million, compared to \$15.5 million in the prior year period, a \$6.1 million increase. Net profit margin of 1.9% increased 60 basis points year-over-year.
- Adjusted EBITDA<sup>1</sup> decreased 4.6% year-over-year to \$127.0 million.
- Adjusted EBITDA margin<sup>1</sup> of 10.9% decreased 60 basis points compared to the prior year period.
- GAAP diluted earnings per share was \$0.37, compared to GAAP diluted earnings per share of \$0.26 in the prior year period.
- Non-GAAP diluted earnings per share<sup>1</sup>, which excludes the impact of special items described at the end of this release, was \$1.07 for the second quarter of 2026, compared to \$1.12 in the prior year period.
- Improvement in lease-to-own charge-off performance, with Acima LCO rate decreasing 50 basis points year-over-year while Rent-A-Center LCO rate increased 30 basis points year-over-year.
- Quarterly dividend per share of \$0.39, or \$1.56 annualized.

### CEO Commentary

"The second quarter reflected continued solid execution for Upbound. We delivered results within all of our guided ranges, generated robust cash flow, and made meaningful progress strengthening our balance sheet all while advancing our long-term strategic priorities," said CEO Fahmi Karam.

"Our three complementary brands give us multiple avenues for growth and allow us to deepen customer relationships across products. Despite a tough operating environment, we executed well across the business including Rent-A-Center launching Amazon package pickups and returns at 1,500 stores nationally, Britig executing a partnership agreement with Experian, and Acima expanding Adjusted EBITDA margin to over 16 percent."

"We're energized by the opportunities ahead. By reinforcing underwriting discipline, strategically investing in AI, shared data platforms, and a more connected, personalized customer experience, we're building a stronger, more efficient platform positioned to sustain profitability and create long-term value for our shareholders," concluded Mr. Karam.

## Second Quarter Segment Highlights



Total Revenue

**\$71.1M**  
+37.1% y/y

Net Advance  
Loss Rate

**3.6%**  
+100 bps y/y

Paying Subscribers

**1.72M**  
+30.2% y/y

ARPU

**\$14.30**  
+6.3% y/y

- Paying subscribers increased 399k, an increase of 30.2% y/y and 10.3% compared to the first quarter.
- Average monthly revenue per user (ARPU) increased 6.3% y/y, driven by increased shift towards Brigit's Premium subscription tier, deeper engagement with marketplace offers, and higher expedited transfer revenue.
- Net advance loss rate increased 100 bps y/y and increased 10 bps sequentially.
- Net earnings of \$7.5M with a net profit margin of 10.6%, and Adjusted EBITDA<sup>1</sup> of \$11.8M with an Adjusted EBITDA margin<sup>1</sup> of 16.6%.



Total Revenue

**\$603.5M**  
-2.5% y/y

LCO Rate

**8.8%**  
-50 bps y/y

Net Earnings

**\$73.4M**  
-10.4% y/y

Adjusted EBITDA<sup>1</sup>

**\$98.0M**  
+5.1% y/y

- Revenue of \$603.5M decreased approximately 2.5% y/y.
- GMV decreased approximately 10.7% y/y in the second quarter.
- Lease charge-off rate decreased 50 bps y/y and flat compared to the first quarter.
- Net earnings margin was 12.2%, a decrease of 100 bps from the prior year period, and Adjusted EBITDA margin<sup>1</sup> was 16.2%, an increase of 117 bps y/y.



Total Revenue

**\$466.4M**  
-0.2% y/y

LCO Rate

**5.0%**  
+30 bps y/y

Net Earnings

**\$54.7M**  
-13.2% y/y

Adjusted EBITDA<sup>1</sup>

**\$63.2M**  
-7.6% y/y

- Company-owned same store sales increased 1.6% y/y, while consolidated segment revenue of \$466.4M decreased approximately 0.2% y/y.
- Lease charge-offs for company-owned Rent-A-Center stores were 5.0%, increasing 30 bps y/y.
- Net earnings of \$54.7M and Adjusted EBITDA<sup>1</sup> of \$63.2M decreased 13.2% and 7.6% y/y, respectively.

Note: Definitions of certain key performance metrics are available on page five of this release.

<sup>(1)</sup> Non-GAAP financial measure. Refer to definitions and reconciliations elsewhere in this release.



## Full Year and Q3 2026 Guidance

The Company reaffirms EBITDA & EPS FY 2026 guidance, while tightening revenue guidance, and providing guidance for Q3 2026

Table 1

| Consolidated Guidance <sup>1,2</sup>             | Full Year 2026  | Third Quarter 2026 |
|--------------------------------------------------|-----------------|--------------------|
| Revenues (\$B)                                   | \$4.70 - \$4.85 | \$1.05 - \$1.15    |
| Adj. EBITDA Excluding SBC (\$M) <sup>3</sup>     | \$500 - \$535   | \$105 - \$115      |
| Non-GAAP Diluted Earnings Per Share <sup>3</sup> | \$4.00 - \$4.35 | \$0.85 - \$0.95    |

1. Consolidated includes Acima, Brigit, Rent-A-Center, Mexico, and Corporate Segments.

2. Due to the inherent uncertainty related to the special items identified in the tables below, management does not believe it is able to provide a meaningful forecast of the comparable GAAP measures or reconciliation to any forecasted GAAP measure without unreasonable effort. The actual amount of these items during 2026 may have a significant impact on our future GAAP results.

3. Non-GAAP financial measure. See descriptions below in this release.

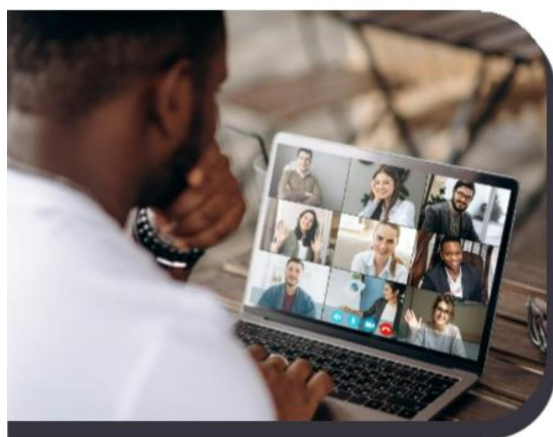
### CFO Commentary

"Second-quarter results came in within our guided ranges across revenue, EBITDA, and EPS, even as top-line growth ran below plan on softer consumer demand," said CFO Hal Khouri.

"At the segment level, Acima continued to benefit from prior underwriting actions, with lease charge-offs improving year-over-year to approximately 8.8 percent and EBITDA margins expanding. Brigit sustained strong double-digit growth in revenue and paying users, while Rent-A-Center achieved its third consecutive quarter of positive same-store sales."

"Cash generation remained strong in the quarter, with free cash flow well above both plan and the prior year, supporting continued progress on debt reduction and balance-sheet strength. Liquidity remained solid at approximately \$487 million at quarter end, and net leverage continued to trend lower sequentially, towards our goal of 2.0x net leverage."

"Our capital allocation priorities are unchanged as we move through the second half of the year: invest in the business, strengthen the balance sheet, and return capital to shareholders while maintaining flexibility to support long-term value creation." concluded Mr. Khouri



## Conference Call and Webcast Information

Upbound Group, Inc. will host a conference call to discuss second quarter 2026 results, guidance and other operational matters on the morning of Thursday, July 30, 2026, at 9:00 a.m. ET. For a live webcast of the call, visit <https://investor.upbound.com>. Certain financial and other statistical information that will be discussed during the conference call will also be provided on the same website.

# Financial Highlights

## Key Metrics

Table 2

| Metrics (\$'s Millions - except per share and ARPU)                                | Q2<br>2026 | Q2<br>2025 | Q1<br>2026 |
|------------------------------------------------------------------------------------|------------|------------|------------|
| <b>Consolidated</b>                                                                |            |            |            |
| Revenue                                                                            | \$ 1,163.4 | \$ 1,157.5 | \$ 1,219.7 |
| Revenue Y/Y % Change                                                               | 0.5 %      | 7.5 %      | 3.7 %      |
| GAAP Operating Profit                                                              | \$ 54.3    | \$ 50.7    | \$ 77.4    |
| Net Earnings                                                                       | \$ 21.6    | \$ 15.5    | \$ 35.8    |
| Net Profit Margin                                                                  | 1.9 %      | 1.3 %      | 2.9 %      |
| Adj. EBITDA <sup>(1)</sup>                                                         | \$ 127.0   | \$ 133.2   | \$ 136.1   |
| Adj. EBITDA Margin <sup>(1)</sup>                                                  | 10.9 %     | 11.5 %     | 11.2 %     |
| GAAP Operating Expenses as % of Total Revenue                                      | 46.5 %     | 45.0 %     | 41.7 %     |
| GAAP Diluted EPS                                                                   | \$ 0.37    | \$ 0.26    | \$ 0.61    |
| Non-GAAP Diluted EPS <sup>(1)</sup>                                                | \$ 1.07    | \$ 1.12    | \$ 1.08    |
| On-Rent Rental Merchandise, Net                                                    | \$ 1,085.7 | \$ 1,095.6 | \$ 1,099.1 |
| Net Cash Provided by Operating Activities                                          | \$ 123.3   | \$ 26.1    | \$ 170.7   |
| Free Cash Flow <sup>(1)</sup>                                                      | \$ 84.0    | \$ (10.4)  | \$ 135.9   |
| <b>Acima Segment</b>                                                               |            |            |            |
| GMV <sup>(2)</sup>                                                                 | \$ 466.2   | \$ 522.1   | \$ 427.1   |
| GMV (Y/Y % Change) <sup>(2)</sup>                                                  | (10.7) %   | 16.0 %     | (5.9) %    |
| Revenue                                                                            | \$ 603.5   | \$ 619.0   | \$ 648.7   |
| Revenue Y/Y % Change                                                               | (2.5) %    | 12.0 %     | 1.8 %      |
| GAAP Operating Profit/GAAP Net Earnings                                            | \$ 73.4    | \$ 82.0    | \$ 77.3    |
| Net Profit Margin                                                                  | 12.2 %     | 13.2 %     | 11.9 %     |
| Adj. EBITDA <sup>(1)</sup>                                                         | \$ 98.0    | \$ 93.3    | \$ 88.6    |
| Adj. EBITDA Margin <sup>(1)</sup>                                                  | 16.2 %     | 15.1 %     | 13.7 %     |
| On-Rent Rental Merchandise, Net                                                    | \$ 616.5   | \$ 680.8   | \$ 623.0   |
| Lease Charge-Off Rate <sup>(3)</sup>                                               | 8.8 %      | 9.3 %      | 8.8 %      |
| 60+ Day Past Due Rate <sup>(4)</sup>                                               | 12.3 %     | 11.8 %     | 12.8 %     |
| <b>Brigit Segment <sup>(5)</sup></b>                                               |            |            |            |
| Cash Advance Volume <sup>(6)</sup>                                                 | \$ 440.6   | \$ 356.1   | \$ 404.9   |
| Paying Users <sup>(7)</sup>                                                        | 1,719,061  | 1,320,272  | 1,558,451  |
| ARPU <sup>(8)</sup>                                                                | \$ 14.30   | \$ 13.45   | \$ 14.41   |
| Revenue                                                                            | \$ 71.1    | \$ 51.9    | \$ 67.7    |
| GAAP Operating Profit/GAAP Net Earnings                                            | \$ 7.5     | \$ 10.5    | \$ 18.6    |
| Net Profit Margin                                                                  | 10.6 %     | 20.2 %     | 27.4 %     |
| Adj. EBITDA <sup>(1)</sup>                                                         | \$ 11.8    | \$ 14.4    | \$ 22.9    |
| Adj. EBITDA Margin <sup>(1)</sup>                                                  | 16.6 %     | 27.7 %     | 33.9 %     |
| Net Advance Loss Rate <sup>(9)</sup>                                               | 3.6 %      | 2.6 %      | 3.5 %      |
| <b>Rent-A-Center Segment</b>                                                       |            |            |            |
| Lease Portfolio - Monthly Value (as of period end) <sup>(10)</sup>                 | \$ 132.1   | \$ 128.5   | \$ 131.4   |
| Same Store Lease Portfolio Value (Y/Y % Change - as of period end) <sup>(11)</sup> | 3.5 %      | (4.9) %    | 1.4 %      |
| Same Store Sales (Y/Y % Change) <sup>(12)</sup>                                    | 1.6 %      | (4.0) %    | 0.4 %      |
| Revenue                                                                            | \$ 466.4   | \$ 467.1   | \$ 481.6   |
| Revenue Y/Y % Change                                                               | (0.2) %    | (7.1) %    | (1.5) %    |
| GAAP Operating Profit/GAAP Net Earnings                                            | \$ 54.7    | \$ 63.0    | \$ 62.3    |
| Net Profit Margin                                                                  | 11.7 %     | 13.5 %     | 12.9 %     |
| Adj. EBITDA <sup>(1)</sup>                                                         | \$ 63.2    | \$ 68.4    | \$ 67.4    |
| Adj. EBITDA Margin <sup>(1)</sup>                                                  | 13.5 %     | 14.6 %     | 14.0 %     |
| On-Rent Rental Merchandise, Net                                                    | \$ 441.2   | \$ 390.9   | \$ 450.8   |
| Lease-Charge Off Rate <sup>(3)</sup>                                               | 5.0 %      | 4.7 %      | 4.7 %      |
| 30+ Day Past Due Rate <sup>(13)</sup>                                              | 3.0 %      | 2.7 %      | 3.6 %      |
| Corporate Owned Store Count (U.S. & PR - as of period end)                         | 1,651      | 1,723      | 1,720      |

\*Please see footnotes on page 5.

## Financial Highlights (continued)

<sup>(1)</sup> Non-GAAP financial measure. Refer to the explanations and reconciliations elsewhere in this release.

<sup>(2)</sup> Gross Merchandise Volume (GMV): The Company defines Gross Merchandise Volume as the retail value in U.S. dollars of merchandise acquired by the Acima segment that is leased to customers through a transaction that occurs within a defined period, net of estimated cancellations as of the measurement date.

<sup>(3)</sup> Lease Charge-Offs (LCOs): Represents charge-offs of the net book value of unrecoverable on-rent merchandise with lease-to-own customers who are past due. This is typically expressed as a percentage of revenues for the applicable period. For the Rent-A-Center segment, LCOs exclude Get It Now, Home Choice, and Franchise-owned Rent-A-Center locations. For the Acima segment, LCOs exclude fraudulent lease-to-own contract losses.

<sup>(4)</sup> 60+ Day Past Due Rate: Defined as the average number of accounts 60+ days past due as a % of total open leases.

<sup>(5)</sup> Upbound acquired Brigit on January 31, 2025.

<sup>(6)</sup> Cash Advance Volume: Defined as total advance originations during the period.

<sup>(7)</sup> Brigit Paying Users: Represents Brigit customers who have an active Plus or Premium account, not delinquent (not 45 days past due) on a cash advance, and made at least 1 of the last 2 subscription payments.

<sup>(8)</sup> ARPU: Average monthly revenue per Brigit Paying User, where Brigit Paying User is defined as in footnote 7 above.

<sup>(9)</sup> Net Advance Loss: Represents charge-offs of Brigit uncollectible cash advances that are 45+ days past due as a percentage of total cash advances originated in the period.

<sup>(10)</sup> Lease Portfolio Value: Represents the aggregate dollar value of the expected monthly rental income associated with current active lease agreements from our Company-owned Rent-A-Center lease-to-own stores and e-commerce platform at the end of any given period.

<sup>(11)</sup> Same Store Lease Portfolio Value: Represents the aggregate dollar value of the expected monthly rental income associated with current active lease agreements from our Company-owned Rent-A-Center lease-to-own stores that were operated by us for 13 months or more at the end of any given period. The Company excludes from the same store base any store that receives a certain level of customer accounts from closed stores or acquisitions. The receiving store will be eligible for inclusion in the same store base in the 30th full month following account transfer.

<sup>(12)</sup> Same Store Sales (SSS): Same store sales generally represents revenue earned in Company-owned Rent-A-Center stores that were operated by us for 13 months or more and are reported on a constant currency basis as a percentage of total revenue earned in stores of the segment during the indicated period. The Company excludes from the same store sales base any store that receives a certain level of customer accounts from closed stores or acquisitions. The receiving store will be eligible for inclusion in the same store sales base in the 30th full month following account transfer.

<sup>(13)</sup> 30+ Day Past Due Rate: Defined as the average number of accounts 30+ days past due as a % of total open leases for our Company-owned Rent-A-Center locations.





## About Upbound Group, Inc

Upbound Group, Inc. (NASDAQ: UPBD), is a technology and data-driven leader in accessible and inclusive financial solutions that address the evolving needs and aspirations of underserved consumers. The Company's customer-facing operating units include industry-leading brands such as Acima®, Brigit™, and Rent-A-Center® that facilitate consumer transactions across a wide range of store-based and digital channels in the United States, Mexico and Puerto Rico. Upbound Group, Inc. is headquartered in Plano, Texas.

For additional information about the Company, please visit our website [Upbound.com](https://Upbound.com).

## Investor Contact

[Investor.relations@upbound.com](mailto:Investor.relations@upbound.com)  
972-801-1103



# Forward Looking Statements

This press release, and the guidance above and the Company's related conference call contain forward-looking statements that involve risks and uncertainties. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. Such forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "will," "expect," "intend," "could," "estimate," "predict," "continue," "maintain," "should," "anticipate," "believe," or "confident," or the negative thereof or variations thereon or similar terminology and including, among others, statements concerning (i) the Company's guidance for 2026 and future outlook, (ii) the impact of ongoing challenging macroeconomic conditions on the Company's business operations, financial performance, and prospects, (iii) the future business prospects and financial performance of the Company as a whole and the Company's segments, (iv) the Company's growth strategies, (v) the Company's expectations, plans and strategy relating to its capital structure and capital allocation, including any share repurchases under the Company's share repurchase program, (vi) the potential impact of legal proceedings, governmental inquiries and investigations the Company is involved in, and (vii) other statements that are not historical facts. However, there can be no assurance that such expectations will occur. The Company's actual future performance could differ materially and adversely from such statements. Factors that could cause or contribute to these differences include, but are not limited to: (1) difficulties encountered in managing the financial and operational performance of the Company's multiple business segments; (2) risks associated with pricing, value proposition and other changes to the Company's consumer offerings and strategies being deployed in the Company's businesses; (3) the Company's ability to continue to effectively execute its strategic initiatives, including mitigating risks associated with any potential additional mergers and acquisitions, or lease-to-own refranchising opportunities; (4) the Company's ability to effectively provide consumers with additional products and services beyond lease-to-own and products and services currently offered by the Company's Brigit segment, including through third-party partnerships; (5) the possibility that costs, difficulties or disruptions related to the integration of Brigit operations into the Company's other operations will be greater than expected; (6) the possibility that the anticipated benefits from the Brigit acquisition may not be fully realized or may take longer to realize than expected; (7) the general strength of the economy and other economic conditions affecting consumer preferences, spending and payment behaviors, including the availability of credit to the Company's target consumers and to other consumers, impacts from continued or renewed inflation, central bank monetary policy initiatives to address inflation concerns and a possible recession or slowdown in economic growth; (8) failure to effectively manage the Company's operating labor and non-labor operating expenses, including failure to effectively optimize our proprietary algorithms and customer decisioning tools to limit merchandise losses for our lease-to-own offerings; (9) the Company's ability to retain the revenue associated with acquired lease-to-own customer accounts and enhance the performance of acquired stores; (10) factors affecting the disposable income available to the Company's current and potential customers; (11) changes in the unemployment rate; (12) capital market conditions, including changes in interest rates and availability of funding sources for the Company; (13) changes in the Company's credit ratings; (14) the Company's ability to identify potential acquisition candidates, complete acquisitions and successfully integrate acquired companies; (15) disruptions caused by the operation of the Company's information management systems or disruptions in the systems of the Company's third-party retailers or other third parties with whom the Company does business; (16) risks related to the Company's virtual lease-to-own business, including the Company's ability to continue to develop and successfully implement the necessary technologies; (17) the Company's ability to achieve the benefits expected from its integrated virtual and staffed third-party retailer offering and to successfully grow this business segment; (18) exposure to potential operating margin degradation due to the higher cost of merchandise and higher merchandise losses in the Company's Acima segment compared to our Rent-A-Center segment; (19) additional risks associated with the Company's Brigit segment and its consumer products and services, including managing losses, regulatory, licensing and other compliance risks, risks associated with the Company's Brigit segment's reliance on regulated banks and on providers of third-party data and technology and other third-party service providers; and other new risks for our Company; (20) the Company's ability to (i) effectively adjust to changes in the composition of its offerings and product mix as a result of acquiring Brigit and continue to maintain the quality of existing offerings and (ii) successfully introduce other new product or service offerings on a timely and cost-effective basis; (21) changes in the Company's future cash requirements as a result of the Brigit acquisition, whether caused by unanticipated increases in capital expenditures or working capital needs, unanticipated liabilities or otherwise; (22) litigation or administrative proceedings to which the Company is or may be a party to from time to time and changes in estimates relating to litigation reserves including, in each case in connection with the regulatory and litigation matters described in the Company's most recent Form 10-K or Form 10-Q; (23) the Company's compliance with applicable statutes and regulations governing the Company's businesses, impacts from the enforcement of existing laws and regulations and the enactment of new laws and regulations adversely affecting the Company's business, and any legislative or other regulatory enforcement efforts or private party litigation or arbitration that seeks to re-characterize store-based or virtual lease-to-own transactions as credit sales and to apply consumer credit laws and regulations to the Company's lease-to-own business or to apply consumer credit laws to the Company's Brigit segment's non-credit consumer offerings, in each case including in connections with, but not limited to, the regulatory matters described in the Company's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q; (24) the Company's transition to more readily scalable "cloud-based" solutions; (25) the Company's ability to continue to enhance digital or e-commerce capabilities, including mobile applications; (26) the Company's ability to protect its proprietary intellectual property and to defend against allegations by third parties that any of the Company's products, services or business activities may infringe against their intellectual property rights; (27) risks from development, deployment and governance of artificial intelligence ("AI") and adjacent technologies, including technical failures or inaccuracies, rapid adoption by our competitors, and evolving regulatory requirements that may restrict certain AI uses or increase compliance costs; (28) the Company's ability or that of the Company's third-party retailers or other third parties with whom the company does business to protect the integrity and security of customer, employee, supplier and third-party retailer or other third party information, which may be adversely affected by hacking, computer viruses, cybersecurity attacks or similar disruptions; (29) impairment of the Company's goodwill or other intangible assets; (30) disruptions in the Company's supply chain; (31) limitations of, or disruptions in, the Company's distribution network; (32) rapid inflation or deflation in the prices of the Company's lease-to-own products and other related costs; (33) allegations of product safety and quality control issues, including recalls of goods the Company leases to customers; (34) the Company's ability to execute, as well as, the effectiveness of, lease-to-own store consolidations, including the Company's ability to retain the revenue from customer accounts merged into another store location as a result of a store consolidation; (35) the Company's available cash flow and its ability to generate sufficient cash flow to continue to fund the operations of its business; (36) increased competition from traditional competitors, virtual lease-to-own competitors, online retailers, Buy-Now-Pay-Later, earned wage access and financial health technology competitors and other fintech companies and other competitors, including subprime lenders; (37) the Company's ability to identify and successfully market products and services that appeal to its current and future targeted customer segments and to accurately estimate the size of the total addressable market; (38) consumer preferences and perceptions of the Company's brands; (39) the Company's ability to enter into new rental or lease purchase agreements and collect on existing rental or lease purchase agreements; (40) ongoing changes in tariff policies, including impacts from tariffs proposed or imposed by the current U.S. Presidential Administration on the price of imported goods, or consumer prices overall or other financial impacts of such tariffs or proposed or imposed retaliatory tariffs enacted by U.S. trading partners on the Company's costs or target consumers; (41) adverse changes in the economic conditions of the industries, countries or markets that the Company serves; (42) information technology and data security costs; (43) the impact of breaches in data security or other disturbances to the Company's information technology and other networks (44) changes in estimates relating to self-insurance liabilities and income tax reserves; (45) changes in the Company's effective tax rate; (46) fluctuations in foreign currency exchange rates; (47) the Company's ability to maintain an effective system of internal controls; and (48) the other risks detailed from time to time in the Company's SEC reports, including but not limited to, its most recent Annual Report on Form 10-K, and in its subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Except as required by law, the Company is not obligated to publicly release any revisions to these forward-looking statements to reflect the events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

# Upbound Group, Inc. and Subsidiaries

## CONSOLIDATED STATEMENTS OF OPERATIONS - UNAUDITED

Table 3

| (in thousands, except per share data) | Three Months Ended June 30, |              |
|---------------------------------------|-----------------------------|--------------|
|                                       | 2026                        | 2025         |
| <b>Revenues</b>                       |                             |              |
| Rentals and fees                      | \$ 903,704                  | \$ 904,583   |
| Merchandise sales                     | 182,845                     | 192,217      |
| Subscriptions and fees                | 71,144                      | 51,890       |
| Other                                 | 5,733                       | 8,846        |
| Total revenues                        | 1,163,426                   | 1,157,536    |
| <b>Cost of revenues</b>               |                             |              |
| Cost of rentals and fees              | 350,561                     | 358,058      |
| Cost of merchandise sold              | 210,940                     | 221,667      |
| Cost of subscriptions and fees        | 7,087                       | 5,986        |
| Total cost of revenues                | 568,588                     | 585,711      |
| Gross profit                          | 594,838                     | 571,825      |
| <b>Operating expenses</b>             |                             |              |
| Operating labor                       | 152,298                     | 149,092      |
| Non-labor operating expenses          | 260,256                     | 230,144      |
| General and administrative expenses   | 59,675                      | 63,410       |
| Depreciation and amortization         | 13,923                      | 12,983       |
| Other gains and charges               | 54,427                      | 65,462       |
| Total operating expenses              | 540,579                     | 521,091      |
| Operating profit                      | 54,259                      | 50,734       |
| Interest expense                      | 25,522                      | 28,523       |
| Interest income                       | (521)                       | (638)        |
| Earnings before income taxes          | 29,258                      | 22,849       |
| Income tax expense                    | 7,674                       | 7,364        |
| Net earnings                          | \$ 21,584                   | \$ 15,485    |
| Basic weighted average shares         | 58,274                      | 56,531       |
| Basic earnings per common share       | \$ 0.37                     | \$ 0.27      |
| Diluted weighted average shares       | 58,708                      | 58,664       |
| Diluted earnings per common share     | \$ 0.37                     | \$ 0.26      |
| <b>REVENUES BY SEGMENT</b>            |                             |              |
| Acima                                 | \$ 603,529                  | \$ 618,967   |
| Rent-A-Center                         | 466,378                     | 467,118      |
| Brigit                                | 71,144                      | 51,890       |
| Mexico                                | 22,375                      | 19,561       |
| Total revenues                        | \$ 1,163,426                | \$ 1,157,536 |

# Upbound Group, Inc. and Subsidiaries

## SELECTED BALANCE SHEETS HIGHLIGHTS - UNAUDITED

Table 4

| (in thousands)                      | June 30,   |            |
|-------------------------------------|------------|------------|
|                                     | 2026       | 2025       |
| Cash and cash equivalents           | \$ 105,302 | \$ 106,841 |
| Receivables, net                    | 205,285    | 189,894    |
| Prepaid expenses and other assets   | 151,455    | 81,917     |
| Rental merchandise, net             |            |            |
| On rent                             | 1,085,708  | 1,095,616  |
| Held for rent                       | 117,222    | 105,641    |
| Operating lease right-of-use assets | 271,605    | 275,138    |
| Goodwill                            | 488,158    | 487,050    |
| Total assets                        | 3,103,759  | 3,095,440  |
| Operating lease liabilities         | \$ 284,635 | \$ 281,406 |
| Senior debt, net                    | 978,747    | 1,123,641  |
| Senior notes, net                   | 444,828    | 442,864    |
| Total liabilities                   | 2,370,409  | 2,409,892  |
| Total stockholders' equity          | 733,350    | 685,548    |



## Non-GAAP Financial Measures

This release and the Company's related conference call contain certain financial information determined by methods other than in accordance with U.S. Generally Accepted Accounting Principles (GAAP), including (1) Non-GAAP diluted earnings per share (net earnings or loss, as adjusted for special items (as defined below), net of taxes, divided by the number of shares of our common stock on a fully diluted basis), (2) Non-GAAP operating profit (operating profit, adjusted for special items), (3) Adjusted EBITDA (net earnings before interest, taxes, stock-based compensation, depreciation and amortization, as adjusted for special items) on a consolidated and segment basis, (4) Adjusted EBITDA margin (Adjusted EBITDA divided by total revenue) on a consolidated and segment basis, (5) Free Cash Flow (net cash provided by operating activities less capital expenditures and customer cash advances), and (6) Net Leverage Ratio (outstanding debt less cash and cash equivalents divided by trailing twelve months Adjusted EBITDA). "Special items" refers to certain gains and charges we view as extraordinary, unusual or non-recurring in nature or which we believe do not reflect our core business activities. Special items are reported as Other Gains and Charges in our Consolidated Statements of Operations. For the periods presented herein, these special items are described in the quantitative reconciliation tables included below in this release. Because of the inherent uncertainty related to these special items, management does not believe it is able to provide a meaningful forecast of the comparable GAAP measures or reconciliation to any forecasted GAAP measure without unreasonable effort. These non-GAAP measures are additional tools intended to assist our management in comparing our performance on a more consistent basis for purposes of business decision-making by removing the impact of certain items management believes do not directly reflect our core operations. These measures are intended to assist management in evaluating operating performance and liquidity, comparing performance and liquidity across periods, planning and forecasting future business operations, helping determine levels of operating and capital investments and identifying and assessing additional trends potentially impacting our Company that may not be shown solely by comparisons of GAAP measures. Consolidated Adjusted EBITDA is also used as part of our incentive compensation program for our executive officers and others. We believe these non-GAAP financial measures also provide supplemental information that is useful to investors, analysts and other external users of our consolidated financial statements in understanding our financial results and evaluating our performance and liquidity from period to period. However, non-GAAP financial measures have inherent limitations and are not substitutes for, or superior to, GAAP financial measures, and they should be read together with our consolidated financial statements prepared in accordance with GAAP. Further, because non-GAAP financial measures are not standardized, it may not be possible to compare such measures to the non-GAAP financial measures presented by other companies, even if they have the same or similar names.

# Reconciliation of Operating Profit to Non-GAAP Operating Profit, Net Earnings to Net Earnings Excluding Special Items and Non-GAAP Diluted Earnings Per Share

Table 5

|                                                                     | For the Three Months Ended June 30, 2026 |                  |                            |             |              |                            |
|---------------------------------------------------------------------|------------------------------------------|------------------|----------------------------|-------------|--------------|----------------------------|
| (in thousands)                                                      | Gross Profit                             | Operating Profit | Earnings Before Income Tax | Tax Expense | Net Earnings | Diluted Earnings per Share |
| GAAP Results                                                        | \$ 594,838                               | \$ 54,259        | \$ 29,258                  | \$ 7,674    | \$ 21,584    | \$ 0.37                    |
| Plus: Special Items <sup>(1)</sup>                                  |                                          |                  |                            |             |              |                            |
| Acima acquired assets depreciation and amortization <sup>(2)</sup>  | —                                        | 14,944           | 14,944                     | 4,731       | 10,213       | 0.17                       |
| Acima fraudulent lease-to-own contract losses <sup>(3)</sup>        | —                                        | 13,255           | 13,255                     | 4,198       | 9,057        | 0.15                       |
| Brigit equity consideration vesting <sup>(4)</sup>                  | —                                        | 12,197           | 12,197                     | —           | 12,197       | 0.21                       |
| Brigit acquired assets depreciation and amortization <sup>(5)</sup> | —                                        | 6,216            | 6,216                      | 1,969       | 4,247        | 0.07                       |
| Brigit replacement awards and other compensation <sup>(6)</sup>     | —                                        | 4,435            | 4,435                      | 1,405       | 3,030        | 0.05                       |
| Store consolidation <sup>(7)</sup>                                  | —                                        | 3,965            | 3,965                      | 1,256       | 2,709        | 0.05                       |
| Legal matters <sup>(8)</sup>                                        | —                                        | (1,061)          | (1,061)                    | (336)       | (725)        | (0.01)                     |
| Labor reduction costs                                               | —                                        | 524              | 524                        | 166         | 358          | 0.01                       |
| Other                                                               | —                                        | (48)             | (48)                       | (15)        | (33)         | —                          |
| Non-GAAP Adjusted Results                                           | \$ 594,838                               | \$ 108,686       | \$ 83,685                  | \$ 21,048   | \$ 62,637    | \$ 1.07                    |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of this earnings release.

<sup>(2)</sup> Includes amortization expense of approximately \$10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$3.9 million related to the fair value of acquired software assets.

<sup>(3)</sup> Includes fraudulent lease-to-own contract losses related to cybersecurity incidents within our Acima segment as disclosed in our Form 8-K filed on July 22, 2026.

<sup>(4)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(5)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.4 million related to the fair value of acquired software assets.

<sup>(6)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(7)</sup> Includes \$1.7 million in disposal of fixed assets, \$1.6 million in lease impairment charges and \$0.7 million in other miscellaneous shutdown and holding costs related to 69 Rent-A-Center closed stores.

<sup>(8)</sup> Includes net expenses of \$(1.5) million related to estimated legal accruals and \$0.45 million in litigation and defense expenses.



# Reconciliation of Operating Profit to Non-GAAP Operating Profit, Net Earnings to Net Earnings Excluding Special Items and Non-GAAP Diluted Earnings Per Share

Table 6

|                                                                     | For the Three Months Ended March 31, 2026 |                   |                            |                  |                  |                            |
|---------------------------------------------------------------------|-------------------------------------------|-------------------|----------------------------|------------------|------------------|----------------------------|
| (in thousands)                                                      | Gross Profit                              | Operating Profit  | Earnings Before Income Tax | Tax Expense      | Net Earnings     | Diluted Earnings per Share |
| GAAP Results                                                        | \$ 586,462                                | \$ 77,438         | \$ 51,271                  | \$ 15,482        | \$ 35,789        | \$ 0.61                    |
| Plus: Special Items <sup>(1)</sup>                                  |                                           |                   |                            |                  |                  |                            |
| Acima acquired assets depreciation and amortization <sup>(2)</sup>  | —                                         | 14,944            | 14,944                     | 4,672            | 10,272           | 0.17                       |
| Brigit acquired assets depreciation and amortization <sup>(3)</sup> | —                                         | 6,216             | 6,216                      | 1,943            | 4,273            | 0.07                       |
| Brigit replacement awards and other compensation <sup>(4)</sup>     | —                                         | 5,495             | 5,495                      | 1,718            | 3,777            | 0.06                       |
| Brigit equity consideration vesting <sup>(5)</sup>                  | —                                         | 4,716             | 4,716                      | —                | 4,716            | 0.08                       |
| Legal matters <sup>(6)</sup>                                        | —                                         | 4,053             | 4,053                      | 1,267            | 2,786            | 0.05                       |
| Labor reduction costs                                               | —                                         | 1,659             | 1,659                      | 519              | 1,140            | 0.02                       |
| Asset impairment and disposal                                       | —                                         | 1,505             | 1,505                      | 471              | 1,034            | 0.02                       |
| Other                                                               | —                                         | (165)             | (165)                      | (52)             | (113)            | —                          |
| Non-GAAP Adjusted Results                                           | <u>\$ 586,462</u>                         | <u>\$ 115,861</u> | <u>\$ 89,694</u>           | <u>\$ 26,020</u> | <u>\$ 63,674</u> | <u>\$ 1.08</u>             |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 4 of our earnings release for the three months ended March 31, 2026.

<sup>(2)</sup> Includes amortization expense of approximately \$11.0 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$4.0 million related to the fair value of acquired software assets.

<sup>(3)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.3 million related to the fair value of acquired software assets.

<sup>(4)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(5)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(6)</sup> Includes expenses of \$3.5 million related to estimated legal accruals and \$0.5 million in litigation and defense expenses.

# Reconciliation of Operating Profit and Non-GAAP Operating Profit, Net Earnings to Net Earnings Excluding Special Items and Non-GAAP Diluted Earnings Per Share

Table 7

|                                                                     | Three Months Ended June 30, 2025 |                  |                            |             |              |                            |
|---------------------------------------------------------------------|----------------------------------|------------------|----------------------------|-------------|--------------|----------------------------|
| (in thousands)                                                      | Gross Profit                     | Operating Profit | Earnings Before Income Tax | Tax Expense | Net Earnings | Diluted Earnings per Share |
| GAAP Results                                                        | \$ 571,825                       | \$ 50,734        | \$ 22,849                  | \$ 7,364    | \$ 15,485    | \$ 0.26                    |
| Plus: Special Items <sup>(1)</sup>                                  |                                  |                  |                            |             |              |                            |
| Legal matters <sup>(2)</sup>                                        | —                                | 32,516           | 32,516                     | 8,393       | 24,123       | 0.41                       |
| Acima acquired assets depreciation and amortization <sup>(3)</sup>  | —                                | 14,900           | 14,900                     | 3,846       | 11,054       | 0.2                        |
| Brigit equity consideration vesting <sup>(4)</sup>                  | —                                | 6,405            | 6,405                      | —           | 6,405        | 0.11                       |
| Brigit acquired assets depreciation and amortization <sup>(5)</sup> | —                                | 6,216            | 6,216                      | 1,604       | 4,612        | 0.08                       |
| Brigit replacement awards and other compensation <sup>(6)</sup>     | —                                | 4,977            | 4,977                      | 1,285       | 3,692        | 0.06                       |
| Asset impairment                                                    | —                                | 206              | 206                        | 53          | 153          | —                          |
| Brigit transaction costs                                            | —                                | (109)            | (109)                      | (28)        | (81)         | —                          |
| Other <sup>(7)</sup>                                                | —                                | 351              | 351                        | 91          | 260          | —                          |
| Non-GAAP Adjusted Results                                           | \$ 571,825                       | \$ 116,196       | \$ 88,311                  | \$ 22,608   | \$ 65,703    | \$ 1.12                    |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of our earnings release for the three months ended June 30, 2025.

<sup>(2)</sup> Includes expenses of \$31.7 million related to estimated legal accruals and \$0.8 million in litigation and defense expenses primarily related to our current regulatory lawsuit with the New York Attorney General, as well as the Multi-State Attorneys' General regulatory investigation and the previously disclosed McBurnie class action, which was settled in 2025 and fully paid in April 2026.

<sup>(3)</sup> Includes amortization expense of approximately \$11.0 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$3.9 million related to the fair value of acquired software assets.

<sup>(4)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(5)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.3 million related to the fair value of acquired software assets.

<sup>(6)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(7)</sup> Primarily includes shutdown and holding expenses related to store closures and severance.

# Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

Table 8

|                                                                     | For the Three Months Ended June 30, 2026 |               |           |          |              |              |
|---------------------------------------------------------------------|------------------------------------------|---------------|-----------|----------|--------------|--------------|
| (in thousands)                                                      | Acima                                    | Rent-A-Center | Brigit    | Mexico   | Corporate    | Consolidated |
| Net earnings (loss)                                                 | \$ 73,443                                | \$ 54,658     | \$ 7,512  | \$ (272) | \$ (113,757) | \$ 21,584    |
| Plus: Interest expense, net                                         | —                                        | —             | —         | —        | 25,001       | 25,001       |
| Plus: Income tax expense                                            | —                                        | —             | —         | —        | 7,674        | 7,674        |
| Operating profit (loss)                                             | 73,443                                   | 54,658        | 7,512     | (272)    | (81,082)     | 54,259       |
| Plus: Depreciation and amortization                                 | 373                                      | 4,592         | 27        | 673      | 8,258        | 13,923       |
| Plus: Stock-based compensation                                      | —                                        | —             | —         | —        | 4,430        | 4,430        |
| Plus: Special Items <sup>(1)</sup>                                  |                                          |               |           |          |              |              |
| Acima acquired assets depreciation and amortization <sup>(2)</sup>  | 10,972                                   | —             | —         | —        | 3,972        | 14,944       |
| Acima fraudulent lease-to-own contract losses <sup>(3)</sup>        | 13,255                                   | —             | —         | —        | —            | 13,255       |
| Brigit equity consideration vesting <sup>(4)</sup>                  | —                                        | —             | —         | —        | 12,197       | 12,197       |
| Brigit acquired assets depreciation and amortization <sup>(5)</sup> | —                                        | —             | 3,891     | —        | 2,325        | 6,216        |
| Brigit replacement awards and other compensation <sup>(6)</sup>     | —                                        | —             | 368       | —        | 4,067        | 4,435        |
| Store consolidation <sup>(7)</sup>                                  | —                                        | 3,965         | —         | —        | —            | 3,965        |
| Legal matters <sup>(8)</sup>                                        | —                                        | —             | —         | —        | (1,061)      | (1,061)      |
| Labor reduction costs                                               | —                                        | 6             | —         | —        | 518          | 524          |
| Other                                                               | —                                        | (47)          | —         | —        | (1)          | (48)         |
| Adjusted EBITDA                                                     | \$ 98,043                                | \$ 63,174     | \$ 11,798 | \$ 401   | \$ (46,377)  | \$ 127,039   |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of this earnings release.

<sup>(2)</sup> Includes amortization expense of approximately \$10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$3.9 million related to the fair value of acquired software assets.

<sup>(3)</sup> Includes fraudulent lease-to-own contract losses related to cybersecurity incidents within our Acima segment as disclosed in our Form 8-K filed on July 22, 2026.

<sup>(4)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(5)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.4 million related to the fair value of acquired software assets.

<sup>(6)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(7)</sup> Includes \$1.7 million in disposal of fixed assets, \$1.6 million in lease impairment charges and \$0.7 million in other miscellaneous shutdown and holding costs related to 69 Rent-A-Center closed stores.

<sup>(8)</sup> Includes net expenses of \$(1.5) million related to estimated legal accruals and \$0.45 million in litigation and defense expenses.

## Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

Table 9

|                                                                     | Three Months Ended March 31, 2026 |               |           |         |              |              |
|---------------------------------------------------------------------|-----------------------------------|---------------|-----------|---------|--------------|--------------|
| (in thousands)                                                      | Acima                             | Rent-A-Center | Brigit    | Mexico  | Corporate    | Consolidated |
| Net earnings (loss)                                                 | \$ 77,266                         | \$ 62,276     | \$ 18,563 | \$ (92) | \$ (122,224) | \$ 35,789    |
| Plus: Interest expense, net                                         | —                                 | —             | —         | —       | 26,167       | 26,167       |
| Plus: Income tax expense                                            | —                                 | —             | —         | —       | 15,482       | 15,482       |
| Operating profit (loss)                                             | 77,266                            | 62,276        | 18,563    | (92)    | (80,575)     | 77,438       |
| Plus: Depreciation and amortization                                 | 404                               | 5,010         | 26        | 633     | 8,066        | 14,139       |
| Plus: Stock-based compensation                                      | —                                 | —             | —         | —       | 6,059        | 6,059        |
| Plus: Special Items <sup>(1)</sup>                                  |                                   |               |           |         |              |              |
| Acima acquired assets depreciation and amortization <sup>(2)</sup>  | 10,972                            | —             | —         | —       | 3,972        | 14,944       |
| Brigit acquired assets depreciation and amortization <sup>(3)</sup> | —                                 | —             | 3,891     | —       | 2,325        | 6,216        |
| Brigit replacement awards and other compensation <sup>(4)</sup>     | —                                 | —             | 440       | —       | 5,055        | 5,495        |
| Brigit equity consideration vesting <sup>(5)</sup>                  | —                                 | —             | —         | —       | 4,716        | 4,716        |
| Legal matters <sup>(6)</sup>                                        | —                                 | —             | —         | —       | 4,053        | 4,053        |
| Labor reduction costs                                               | —                                 | 320           | —         | —       | 1,339        | 1,659        |
| Asset impairment and disposal                                       | —                                 | —             | —         | —       | 1,505        | 1,505        |
| Other                                                               | —                                 | (205)         | —         | —       | 40           | (165)        |
| Adjusted EBITDA                                                     | \$ 88,642                         | \$ 67,401     | \$ 22,920 | \$ 541  | \$ (43,445)  | \$ 136,059   |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 4 of our earnings release for the three months ended March 31, 2026.

<sup>(2)</sup> Includes amortization expense of approximately \$11.0 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$4.0 million related to the fair value of acquired software assets.

<sup>(3)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.3 million related to the fair value of acquired software assets.

<sup>(4)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(5)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(6)</sup> Includes expenses of \$3.5 million related to estimated legal accruals and \$0.5 million in litigation and defense expenses.



# Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

Table 10

|                                                                     | Three Months Ended December 31, 2025 |               |           |          |              |              |
|---------------------------------------------------------------------|--------------------------------------|---------------|-----------|----------|--------------|--------------|
| (in thousands)                                                      | Acima                                | Rent-A-Center | Brigit    | Mexico   | Corporate    | Consolidated |
| Net earnings (loss)                                                 | \$ 75,573                            | \$ 63,685     | \$ 6,786  | \$ 977   | \$ (127,278) | \$ 19,743    |
| Plus: Interest expense, net                                         | —                                    | —             | —         | —        | 27,384       | 27,384       |
| Plus: Income tax expense                                            | —                                    | —             | —         | —        | 10,118       | 10,118       |
| Operating profit (loss)                                             | 75,573                               | 63,685        | 6,786     | 977      | (89,776)     | 57,245       |
| Plus: Depreciation and amortization                                 | 363                                  | 5,416         | 26        | 581      | 7,438        | 13,824       |
| Plus: Stock-based compensation                                      | —                                    | —             | —         | —        | 4,739        | 4,739        |
| Plus: Special Items <sup>(1)</sup>                                  |                                      |               |           |          |              |              |
| Legal matters <sup>(2)</sup>                                        | —                                    | —             | —         | —        | 20,666       | 20,666       |
| Acima acquired assets depreciation and amortization <sup>(3)</sup>  | 10,929                               | —             | —         | —        | 3,971        | 14,900       |
| Brigit acquired assets depreciation and amortization <sup>(4)</sup> | —                                    | —             | 3,891     | —        | 2,325        | 6,216        |
| Brigit equity consideration vesting <sup>(5)</sup>                  | —                                    | —             | —         | —        | 4,432        | 4,432        |
| Brigit replacement awards and other compensation <sup>(6)</sup>     | —                                    | —             | 383       | —        | 3,363        | 3,746        |
| Asset impairment <sup>(7)</sup>                                     | —                                    | 1,174         | —         | —        | —            | 1,174        |
| Brigit transaction costs                                            | —                                    | —             | —         | —        | 25           | 25           |
| Other                                                               | —                                    | (1,068)       | —         | —        | —            | (1,068)      |
| Adjusted EBITDA                                                     | \$ 86,865                            | \$ 69,207     | \$ 11,086 | \$ 1,558 | \$ (42,817)  | \$ 125,899   |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 4 of our earnings release for the three and twelve months ended December 31, 2025.

<sup>(2)</sup> Includes expenses of \$19.7 million related to estimated legal accruals and \$0.9 million in litigation and defense expenses primarily related to our Multi-State Attorneys' General regulatory investigation, a recently settled patent infringement lawsuit, and our current regulatory lawsuit with the New York Attorney General.

<sup>(3)</sup> Includes amortization expense of approximately \$10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$4.0 million related to the fair value of acquired software assets.

<sup>(4)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.3 million related to the fair value of acquired software assets.

<sup>(5)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(6)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(7)</sup> Primarily includes lease impairment related to the closure of certain refranchised stores.

# Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

Table 11

|                                                                     | Three Months Ended September 30, 2025 |               |          |          |              |              |
|---------------------------------------------------------------------|---------------------------------------|---------------|----------|----------|--------------|--------------|
| (in thousands)                                                      | Acima                                 | Rent-A-Center | Brigit   | Mexico   | Corporate    | Consolidated |
| Net earnings (loss)                                                 | \$ 63,687                             | \$ 56,420     | \$ 4,569 | \$ 1,314 | \$ (112,769) | \$ 13,221    |
| Plus: Interest expense, net                                         | —                                     | —             | —        | —        | 27,989       | 27,989       |
| Plus: Income tax expense                                            | —                                     | —             | —        | —        | 6,649        | 6,649        |
| Plus: Debt refinancing charges                                      | —                                     | —             | —        | —        | 4,894        | 4,894        |
| Operating profit (loss)                                             | 63,687                                | 56,420        | 4,569    | 1,314    | (73,237)     | 52,753       |
| Plus: Depreciation and amortization                                 | 386                                   | 5,223         | 20       | 549      | 6,722        | 12,900       |
| Plus: Stock-based compensation                                      | —                                     | —             | —        | —        | 4,537        | 4,537        |
| Plus: Special Items <sup>(1)</sup>                                  |                                       |               |          |          |              |              |
| Acima acquired assets depreciation and amortization <sup>(2)</sup>  | 10,929                                | —             | —        | —        | 3,971        | 14,900       |
| Legal matters <sup>(3)</sup>                                        | —                                     | —             | —        | —        | 12,612       | 12,612       |
| Asset impairment <sup>(4)</sup>                                     | —                                     | 11,583        | —        | —        | —            | 11,583       |
| Brigit acquired assets depreciation and amortization <sup>(5)</sup> | —                                     | —             | 3,891    | —        | 2,325        | 6,216        |
| Brigit equity consideration vesting <sup>(6)</sup>                  | —                                     | —             | —        | —        | 5,101        | 5,101        |
| Brigit replacement awards and other compensation <sup>(7)</sup>     | —                                     | —             | 800      | —        | 3,695        | 4,495        |
| Brigit transaction costs                                            | —                                     | —             | —        | —        | 551          | 551          |
| Other <sup>(8)</sup>                                                | —                                     | 1,483         | —        | —        | (3,570)      | (2,087)      |
| Adjusted EBITDA                                                     | \$ 75,002                             | \$ 74,709     | \$ 9,280 | \$ 1,863 | \$ (37,293)  | \$ 123,561   |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of our earnings release for the three months ended September 30, 2025.

<sup>(2)</sup> Includes amortization expense of approximately \$10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$4.0 million related to the fair value of acquired software assets.

<sup>(3)</sup> Includes expenses of \$8.9 million related to estimated legal accruals and \$3.8 million in litigation and defense expenses primarily related to our Multi-State Attorneys' General regulatory investigation, a recently settled patent infringement lawsuit, and our current regulatory lawsuit with the New York Attorney General.

<sup>(4)</sup> Primarily includes lease impairment related to the closure of certain refranchised stores.

<sup>(5)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.3 million related to the fair value of acquired software assets.

<sup>(6)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(7)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(8)</sup> Primarily includes interest income on tax refunds for prior years received in 2025 and shutdown and holding costs related to store closures and severance.

## Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

Table 12

|                                                                     | Three Months Ended June 30, 2025 |               |           |          |              |              |
|---------------------------------------------------------------------|----------------------------------|---------------|-----------|----------|--------------|--------------|
| (in thousands)                                                      | Acima                            | Rent-A-Center | Brigit    | Mexico   | Corporate    | Consolidated |
| Net earnings (loss)                                                 | \$ 82,003                        | \$ 63,001     | \$ 10,472 | \$ 1,936 | \$ (141,927) | \$ 15,485    |
| Plus: Interest expense, net                                         | —                                | —             | —         | —        | 27,885       | 27,885       |
| Plus: Income tax expense                                            | —                                | —             | —         | —        | 7,364        | 7,364        |
| Operating profit (loss)                                             | 82,003                           | 63,001        | 10,472    | 1,936    | (106,678)    | 50,734       |
| Plus: Depreciation and amortization                                 | 353                              | 5,238         | 18        | 484      | 6,890        | 12,983       |
| Plus: Stock-based compensation                                      | —                                | —             | —         | —        | 4,021        | 4,021        |
| Plus: Special Items <sup>(1)</sup>                                  | —                                | —             | —         | —        | 32,516       | 32,516       |
| Legal matters <sup>(2)</sup>                                        | —                                | —             | —         | —        | 32,516       | 32,516       |
| Acima acquired assets depreciation and amortization <sup>(3)</sup>  | 10,929                           | —             | —         | —        | 3,971        | 14,900       |
| Brigit equity consideration vesting <sup>(4)</sup>                  | —                                | —             | —         | —        | 6,405        | 6,405        |
| Brigit acquired assets depreciation and amortization <sup>(5)</sup> | —                                | —             | 3,891     | —        | 2,325        | 6,216        |
| Brigit replacement awards and other compensation <sup>(6)</sup>     | —                                | —             | —         | —        | 4,977        | 4,977        |
| Asset impairment                                                    | —                                | —             | —         | —        | 206          | 206          |
| Brigit transaction costs                                            | —                                | —             | —         | —        | (109)        | (109)        |
| Other <sup>(7)</sup>                                                | —                                | 157           | —         | —        | 194          | 351          |
| Adjusted EBITDA                                                     | \$ 93,285                        | \$ 68,396     | \$ 14,381 | \$ 2,420 | \$ (45,282)  | \$ 133,200   |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of our earnings release for the three months ended June 30, 2025.

<sup>(2)</sup> Includes expenses of \$31.7 million related to estimated legal accruals and \$0.8 million in litigation and defense expenses primarily related to our current regulatory lawsuit with the New York Attorney General, as well as the Multi-State Attorneys' General regulatory investigation and the previously disclosed McBurnie class action, which was settled in 2025 and fully paid in April 2026.

<sup>(3)</sup> Includes amortization expense of approximately \$11.0 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$3.9 million related to the fair value of acquired software assets.

<sup>(4)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(5)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.3 million related to the fair value of acquired software assets.

<sup>(6)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(7)</sup> Primarily includes shutdown and holding expenses related to store closures and severance.

## Reconciliation of Net Cash Provided by Operating Activities to Free Cash Flow

Table 13

|                                                            | Three Months Ended June 30, |                    | Six Months Ended June 30, |                   | Three Months Ended |
|------------------------------------------------------------|-----------------------------|--------------------|---------------------------|-------------------|--------------------|
|                                                            | 2026                        | 2025               | 2026                      | 2025              | March 31, 2026     |
| <i>(in thousands)</i>                                      |                             |                    |                           |                   |                    |
| Net cash provided by operating activities                  | \$ 123,302                  | \$ 26,086          | \$ 293,962                | \$ 174,079        | \$ 170,660         |
| Net originations and collections of customer cash advances | (23,794)                    | (18,272)           | (42,559)                  | (28,529)          | (18,765)           |
| Purchase of property assets                                | (15,498)                    | (18,247)           | (31,462)                  | (28,823)          | (15,964)           |
| Free cash flow                                             | <u>\$ 84,010</u>            | <u>\$ (10,433)</u> | <u>\$ 219,941</u>         | <u>\$ 116,727</u> | <u>\$ 135,931</u>  |



# Consolidated Net Leverage Ratio

Table 14

|                                          | Q2         | Q1         | Q4         |
|------------------------------------------|------------|------------|------------|
| (in millions, except net leverage ratio) | 2026       | 2026       | 2025       |
| Outstanding debt                         | \$ 1,438.4 | \$ 1,455.6 | \$ 1,586.8 |
| Less: Cash and cash equivalents          | 105.3      | 98.4       | 120.5      |
| Net debt                                 | 1,333.1    | 1,357.2    | 1,466.3    |
| Adjusted EBITDA <sup>(1)</sup>           |            |            |            |
| Q1 2025                                  | —          | —          | 126.1      |
| Q2 2025                                  | —          | 133.2      | 133.2      |
| Q3 2025                                  | 123.6      | 123.6      | 123.6      |
| Q4 2025                                  | 125.9      | 125.9      | 125.9      |
| Q1 2026                                  | 136.1      | 136.1      | —          |
| Q2 2026                                  | 127.0      | —          | —          |
| Last twelve months Adjusted EBITDA       | \$ 512.6   | \$ 518.8   | \$ 508.8   |
| Net leverage ratio                       | 2.6 x      | 2.6 x      | 2.9 x      |

<sup>(1)</sup> Refer to Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment) Table 8 through Table 12 for additional details of Adjusted EBITDA.



## Second Quarter Earnings Review

July 30, 2026

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## Forward-Looking Statements

This communication contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, including, among others, statements regarding our goals, plans and projections with respect to our operations, financial position and business strategy. Such forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "will," "expect," "intend," "could," "estimate," "predict," "continue," "maintain," "should," "anticipate," "believe," or "confident," or the negative thereof or variations thereon or similar terminology. Such forward-looking statements are based on particular assumptions that our management has made in light of its experience and its perception of expected future developments and other factors that it believes are appropriate under the circumstances and are subject to various risks and uncertainties. Factors that could cause or contribute to material and adverse differences between actual and anticipated results include, but are not limited to, (1) the possibility that costs, difficulties or disruptions related to the integration of Brigit operations into our other operations will be greater than expected; (2) the possibility that the anticipated benefits from the Brigit acquisition may not be fully realized or may take longer to realize than expected; (3) our ability to (i) effectively adjust to changes in the composition of our offerings and product mix as a result of acquiring Brigit and continue to maintain the quality of existing offerings and (ii) successfully introduce other new product or service offerings on a timely and cost-effective basis; (4) changes in our future cash requirements as a result of the Brigit acquisition, whether caused by unanticipated increases in capital expenditures or working capital needs, unanticipated liabilities or otherwise; (5) the general strength of the economy and other economic conditions affecting consumer preferences, spending and payment behaviors, including the availability of credit to the Company's target consumers and to other consumers, impacts from continued or renewed inflation, central bank monetary policy initiatives to address inflation concerns and a possible recession or slowdown in economic growth, (6) the impacts of legal, regulatory and enforcement matters affecting our industries or Company; and (7) the other risks detailed from time to time in the reports filed by us with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K, as well as subsequent Quarterly Reports on Form 10-Q or Current Reports on Form 8-K. You are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this communication. Except as required by law, we are not obligated to, and do not undertake to, publicly release any revisions to these forward-looking statements to reflect any events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

## Use of Non-GAAP Financial Measures

This communication contains certain financial information determined by methods other than in accordance with U.S. Generally Accepted Accounting Principles (GAAP), including (1) Non-GAAP diluted earnings per share (net earnings or loss, as adjusted for special items (as defined below), net of taxes, divided by the number of shares of our common stock on a fully diluted basis), (2) Adjusted EBITDA (net earnings before interest, taxes, stock-based compensation, depreciation and amortization, as adjusted for special items) on a consolidated and segment basis, (3) Net debt (outstanding debt less cash and cash equivalents), and (4) Net leverage ratio (outstanding debt less cash and cash equivalents divided by trailing twelve months Adjusted EBITDA). "Special items" refers to certain gains and charges we view as extraordinary, unusual or non-recurring in nature or which we believe do not reflect our core business activities. Special items are reported as Other Gains and Charges in our Consolidated Statements of Operations. For the periods presented herein, these special items are described in the quantitative reconciliation tables included in the appendix of this presentation. Because of the inherent uncertainty related to these special items, management does not believe it is able to provide a meaningful forecast of the comparable GAAP measures or reconciliation to any forecasted GAAP measure without unreasonable effort.

These non-GAAP measures are additional tools intended to assist our management in comparing our performance on a more consistent basis for purposes of business decision-making by removing the impact of certain items management believes do not directly reflect our core operations. These measures are intended to assist management in evaluating operating performance and liquidity, comparing performance and liquidity across periods, planning and forecasting future business operations, helping determine levels of operating and capital investments and identifying and assessing additional trends potentially impacting our Company that may not be shown solely by comparisons of GAAP measures. Consolidated Adjusted EBITDA is also used as part of our incentive compensation program for our executive officers and others.

We believe these non-GAAP financial measures also provide supplemental information that is useful to investors, analysts and other external users of our consolidated financial statements in understanding our financial results and evaluating our performance and liquidity from period to period. However, non-GAAP financial measures have inherent limitations and are not substitutes for, or superior to, GAAP financial measures, and they should be read together with our consolidated financial statements prepared in accordance with GAAP. Further, because non-GAAP financial measures are not standardized, it may not be possible to compare such measures to the non-GAAP financial measures presented by other companies, even if they have the same or similar names.

Note that all sources in this presentation are from Company reports and Company estimates unless otherwise noted.

Our Mission

# Elevating Financial Opportunity for All



**Empowering underserved consumers** with seamless, holistic financial tools to improve their financial lives.

**upbound**

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Upbound is a technology and data-driven leader in innovative financial solutions for millions of underserved customers that provides industry-leading lease-to-own platforms and a subscription-based financial wellness app through its operating segments: Brigit, Acima, and Rent-A-Center

Complementary  
financial solutions



Focus on innovative solutions dedicated to underserved consumers, providing them with access and choice across their financial journey

Delivered virtually with  
increasing scale



Acima and Brigit's digital models expand access to more consumers through over 35k retailer locations, growing DTC marketplace, and top-rated fintech platform

Paired with prudent  
risk management



Disciplined, tactical approach to underwriting and risk management enables responsible growth

Provides foundation  
for earning growth



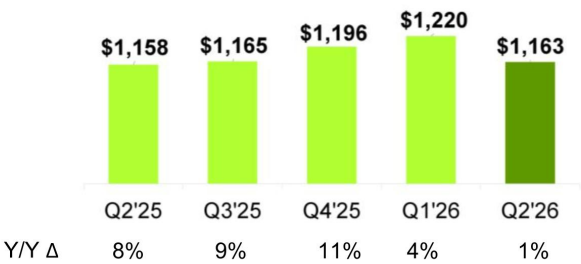
Top-line growth paired with focus on efficiency drives opportunities for robust earnings growth



|                                                                                                                             |                                                                                                 |                                                                                               |
|-----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
| <div><div>\$1.2 billion</div><div>Consolidated Revenue</div><div>+0.5% y/y</div></div>                                      | <div><div>\$21.6 million</div><div>Net Income</div><div>+\$6.1 million y/y</div></div>          | <div><div>\$0.37</div><div>GAAP Diluted EPS</div><div>+\$0.11 y/y</div></div>                 |
| <div><div>\$123.3 million</div><div>Net Cash Provided by<br/>Operating Activities</div><div>+\$97.2 million y/y</div></div> | <div><div>\$127.0 million</div><div>Adjusted EBITDA<sup>1</sup></div><div>-4.6% y/y</div></div> | <div><div>\$1.07</div><div>Non-GAAP Diluted EPS<sup>1</sup></div><div>-\$0.05 y/y</div></div> |

1 Non-GAAP financial measure. Refer to definitions and reconciliations elsewhere in this presentation.

Revenue (\$M)



Net Income (\$M)



Non-GAAP Diluted EPS<sup>1</sup>



Adjusted EBITDA<sup>1</sup> (\$M)



<sup>1</sup> Non-GAAP financial measure. Refer to definitions and reconciliations elsewhere in this presentation.

## Three Interlocking Engines: Subscription FinTech, Virtual Lease-to-Own, Cash-Generative Rent-to-Own



- Acquired by Upbound in Q1 2025
- Industry-leading financial wellness tools that utilize AI-powered cash flow data insights
- Subscription offering provides access to innovative product offerings, including earned wage access/cash advance, credit building, budgeting and financial literacy tools

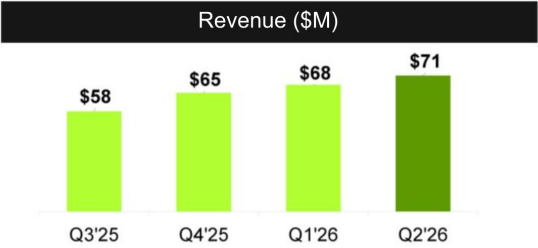


- Virtual lease-to-own platform
- Digital model expands access to more consumers through 35k+ retailer locations and expanding direct-to-consumer marketplace
- Diverse merchant base supports resilience when demand varies across categories

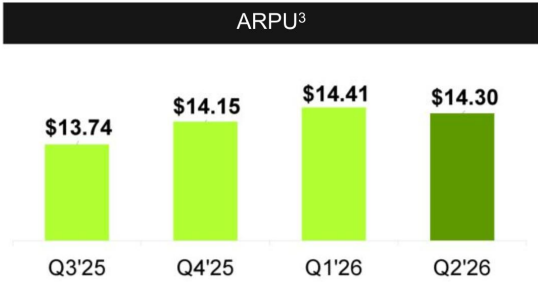
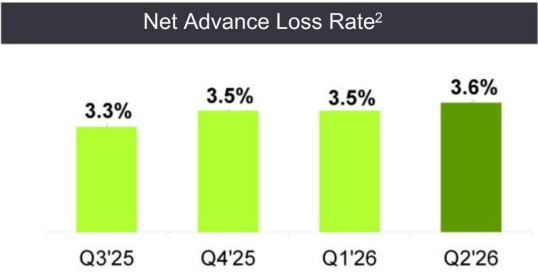
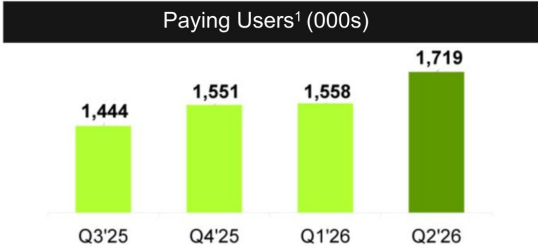
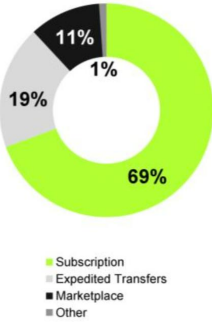


- Durable, resilient rent-to-own business model proven through 50+ year operating history
- Over 2,100 stores in the U.S. and Mexico
- Strong cash flow generation, enabling Upbound to fund growth opportunities across segments

Three core brands addressing the needs of underserved consumers across their financial journey

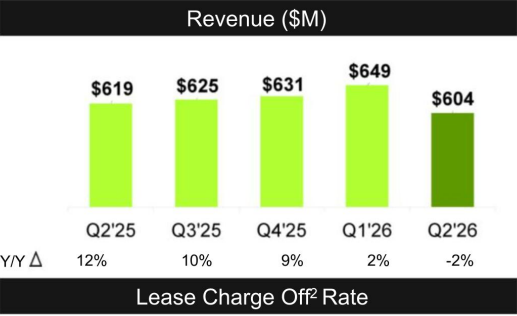


Revenue by Source

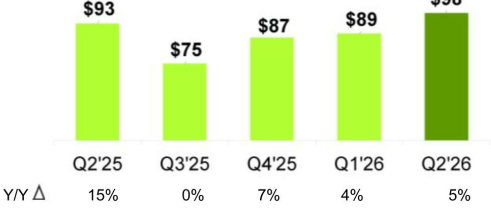
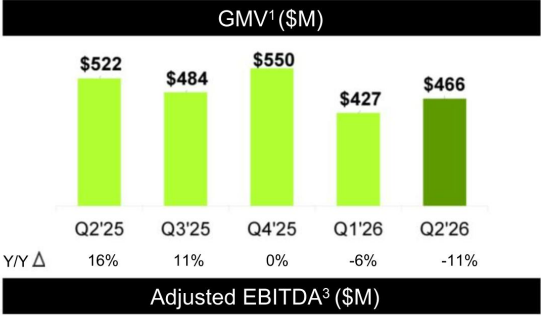
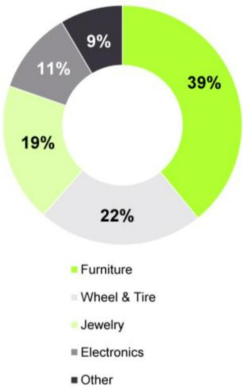


<sup>1</sup>Upbound acquired Brigit on January 31, 2025.  
<sup>2</sup> Brigit Paying Users: Represents Brigit customers who have an active Plus or Premium account, not delinquent (not 45 days past due) on a cash advance, and made at least 1 of the last 2 subscription payments.  
<sup>3</sup> Net Advance Loss: Represents charge-offs of customer cash advances that are 45+ days past due as a percentage of total cash advances originated in the period.  
<sup>4</sup> ARPU: Average monthly revenue per Brigit Paying User, where Brigit Paying User is defined as in footnote 1 above.

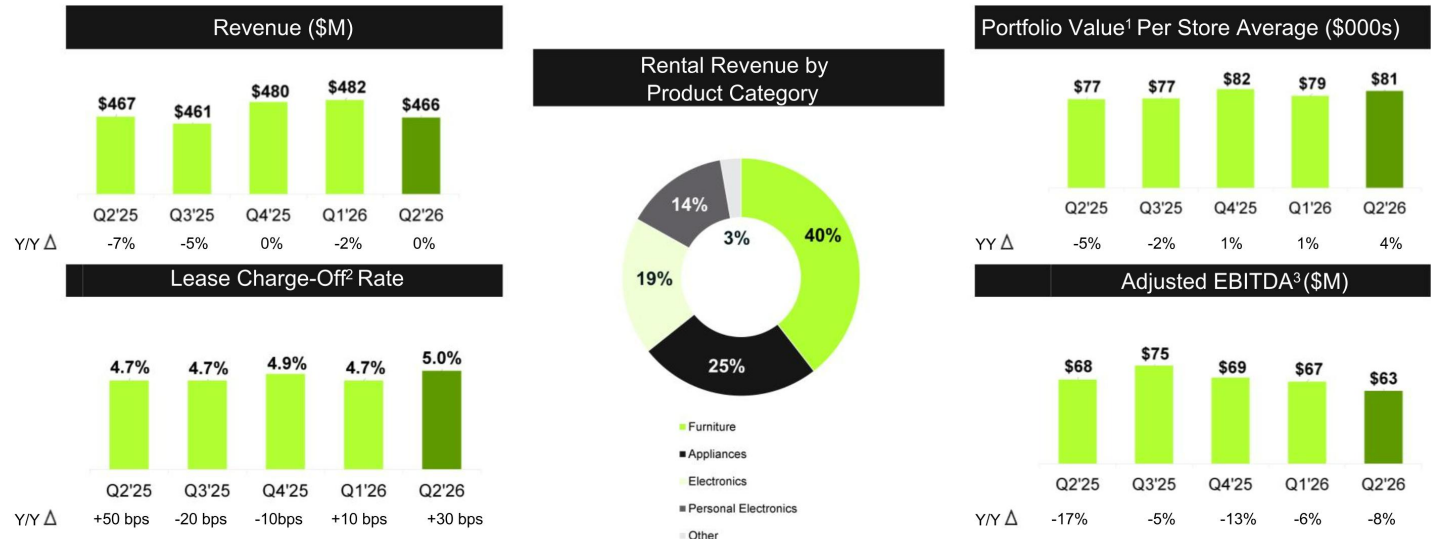




Rental Revenue by Product Category



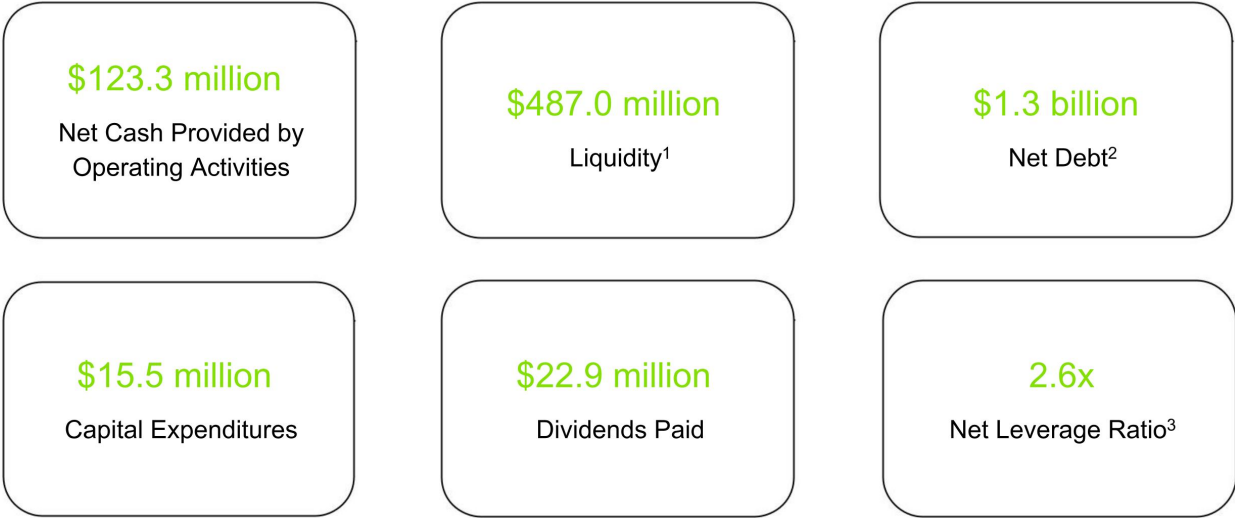
1 The Company defines Gross Merchandise Volume (GMV) as the retail value in U.S. dollars of merchandise acquired by the Acima segment that is leased to customers through a transaction that occurs within a defined period, net of estimated cancellations as of the measurement date.  
2 Lease Charge-Offs (LCOs): Represents charge-offs of the net book value of unrecoverable on-rent merchandise with lease-to-own customers who are past due. This is typically expressed as a percentage of revenues for the applicable period.  
3 Non-GAAP financial measure. Refer to definitions and reconciliations elsewhere in this presentation.



<sup>1</sup> Lease Portfolio Value: Represents same-store aggregate dollar value of the expected monthly rental income associated with current active lease agreements from our Company-owned Rent-A-Center lease-to-own stores and e-commerce platform at the end of any given period.

<sup>2</sup> For the Rent-A-Center segment, LCOs exclude Get-It-Now, Home Choice, and Franchise-owned Rent-A-Center locations.

<sup>3</sup> Non-GAAP financial measure. Refer to definitions and reconciliations elsewhere in this presentation.



Net cash provided by operating activities, capital expenditures, and dividends paid represent expenditures for the full quarter. Liquidity, net debt, and leverage ratio are as of quarter-end.  
<sup>1</sup> Liquidity represents cash and cash equivalents plus revolving credit availability at period-end.  
<sup>2</sup> Net debt is defined as outstanding debt less cash and cash equivalents. Non-GAAP financial measure. Refer to definitions and reconciliations elsewhere in this presentation.  
<sup>3</sup> Net leverage ratio is defined as outstanding debt less cash and cash equivalents divided by trailing twelve months Adjusted EBITDA, which is a Non-GAAP financial measure. Refer to definitions and reconciliations elsewhere in this presentation.

# Full Year and Q3 2026 Guidance



The Company reaffirms EBITDA & EPS FY 2026 guidance, while tightening revenue guidance, and providing guidance for Q3 2026

| Consolidated Guidance <sup>1</sup>               | Full Year 2026  | Third Quarter 2026 |
|--------------------------------------------------|-----------------|--------------------|
| Revenues (\$B)                                   | \$4.70 - \$4.85 | \$1.05 - \$1.15    |
| Adj. EBITDA Excluding SBC (\$M) <sup>2</sup>     | \$500 - \$535   | \$105 - \$115      |
| Non-GAAP Diluted Earnings Per Share <sup>2</sup> | \$4.00 - \$4.35 | \$0.85 - \$0.95    |

1.Consolidated includes Brigit, Acima, Rent-A-Center, Mexico, and Corporate Segments.

2.Non-GAAP financial measure. See descriptions elsewhere in this presentation.

# upbound

Appendix

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# Reconciliation of Operating Profit to Non-GAAP Operating Profit, Net Earnings to Net Earnings Excluding Special Items and Non-GAAP Diluted Earnings Per Share

upbound

|                                                                     | For the Three Months Ended June 30, 2026 |                  |                            |             |              |                            |
|---------------------------------------------------------------------|------------------------------------------|------------------|----------------------------|-------------|--------------|----------------------------|
| (in thousands)                                                      | Gross Profit                             | Operating Profit | Earnings Before Income Tax | Tax Expense | Net Earnings | Diluted Earnings per Share |
| GAAP Results                                                        | \$ 594,838                               | \$ 54,259        | \$ 29,258                  | \$ 7,674    | \$ 21,584    | \$ 0.37                    |
| Plus: Special Items <sup>(1)</sup>                                  |                                          |                  |                            |             |              |                            |
| Acima acquired assets depreciation and amortization <sup>(2)</sup>  | —                                        | 14,944           | 14,944                     | 4,731       | 10,213       | 0.17                       |
| Acima fraudulent lease-to-own contract losses <sup>(3)</sup>        | —                                        | 13,255           | 13,255                     | 4,198       | 9,057        | 0.15                       |
| Brigit equity consideration vesting <sup>(4)</sup>                  | —                                        | 12,197           | 12,197                     | —           | 12,197       | 0.21                       |
| Brigit acquired assets depreciation and amortization <sup>(5)</sup> | —                                        | 6,216            | 6,216                      | 1,969       | 4,247        | 0.07                       |
| Brigit replacement awards and other compensation <sup>(6)</sup>     | —                                        | 4,435            | 4,435                      | 1,405       | 3,030        | 0.05                       |
| Store consolidation <sup>(7)</sup>                                  | —                                        | 3,965            | 3,965                      | 1,256       | 2,709        | 0.05                       |
| Legal matters <sup>(8)</sup>                                        | —                                        | (1,061)          | (1,061)                    | (336)       | (725)        | (0.01)                     |
| Labor reduction costs                                               | —                                        | 524              | 524                        | 166         | 358          | 0.01                       |
| Other                                                               | —                                        | (48)             | (48)                       | (15)        | (33)         | —                          |
| Non-GAAP Adjusted Results                                           | \$ 594,838                               | \$ 108,686       | \$ 83,685                  | \$ 21,048   | \$ 62,637    | \$ 1.07                    |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of our earnings release.

<sup>(2)</sup> Includes amortization expense of approximately \$10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$3.9 million related to the fair value of acquired software assets.

<sup>(3)</sup> Includes fraudulent lease-to-own contract losses related to cybersecurity incidents within our Acima segment as disclosed in our Form 8-K filed on July 22, 2026.

<sup>(4)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(5)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.4 million related to the fair value of acquired software assets.

<sup>(6)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(7)</sup> Includes \$1.7 million in disposal of fixed assets, \$1.6 million in lease impairment charges and \$0.7 million in other miscellaneous shutdown and holding costs related to 69 Rent-A-Center closed stores.

<sup>(8)</sup> Includes net expenses of \$(1.5) million related to estimated legal accruals and \$0.45 million in litigation and defense expenses.

# Reconciliation of Operating Profit to Non-GAAP Operating Profit, Net Earnings to Net Earnings Excluding Special Items and Non-GAAP Diluted Earnings Per Share

upbound

| (in thousands)                                                      | Three Months Ended June 30, 2025 |                  |                            |             |              |                            |
|---------------------------------------------------------------------|----------------------------------|------------------|----------------------------|-------------|--------------|----------------------------|
|                                                                     | Gross Profit                     | Operating Profit | Earnings Before Income Tax | Tax Expense | Net Earnings | Diluted Earnings per Share |
| GAAP Results                                                        | \$ 571,825                       | \$ 50,734        | \$ 22,849                  | \$ 7,364    | \$ 15,485    | \$ 0.26                    |
| Plus: Special Items <sup>(1)</sup>                                  |                                  |                  |                            |             |              |                            |
| Legal matters <sup>(2)</sup>                                        | —                                | 32,516           | 32,516                     | 8,393       | 24,123       | 0.41                       |
| Acima acquired assets depreciation and amortization <sup>(3)</sup>  | —                                | 14,900           | 14,900                     | 3,846       | 11,054       | 0.2                        |
| Brigit equity consideration vesting <sup>(4)</sup>                  | —                                | 6,405            | 6,405                      | —           | 6,405        | 0.11                       |
| Brigit acquired assets depreciation and amortization <sup>(5)</sup> | —                                | 6,216            | 6,216                      | 1,604       | 4,612        | 0.08                       |
| Brigit replacement awards and other compensation <sup>(6)</sup>     | —                                | 4,977            | 4,977                      | 1,285       | 3,692        | 0.06                       |
| Asset impairment                                                    | —                                | 206              | 206                        | 53          | 153          | —                          |
| Brigit transaction costs                                            | —                                | (109)            | (109)                      | (28)        | (81)         | —                          |
| Other <sup>(7)</sup>                                                | —                                | 351              | 351                        | 91          | 260          | —                          |
| Non-GAAP Adjusted Results                                           | \$ 571,825                       | \$ 116,196       | \$ 88,311                  | \$ 22,608   | \$ 65,703    | \$ 1.12                    |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of our earnings release for the three months ended June 30, 2025.

<sup>(2)</sup> Includes expenses of \$31.7 million related to estimated legal accruals and \$0.8 million in litigation and defense expenses primarily related to our current regulatory lawsuit with the New York Attorney General, as well as the Multi-State Attorneys' General regulatory investigation and the previously disclosed McBurnie class action, which was settled in 2025 and fully paid in April 2026.

<sup>(3)</sup> Includes amortization expense of approximately \$11.0 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$3.9 million related to the fair value of acquired software assets.

<sup>(4)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(5)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.3 million related to the fair value of acquired software assets.

<sup>(6)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(7)</sup> Primarily includes shutdown and holding expenses related to store closures and severance.

# Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

**upbound**

| (in thousands)                                                      | For the Three Months Ended June 30, 2026 |               |           |          |              |              |
|---------------------------------------------------------------------|------------------------------------------|---------------|-----------|----------|--------------|--------------|
|                                                                     | Acima                                    | Rent-A-Center | Brigit    | Mexico   | Corporate    | Consolidated |
| Net earnings (loss)                                                 | \$ 73,443                                | \$ 54,658     | \$ 7,512  | \$ (272) | \$ (113,757) | \$ 21,584    |
| Plus: Interest expense, net                                         | —                                        | —             | —         | —        | 25,001       | 25,001       |
| Plus: Income tax expense                                            | —                                        | —             | —         | —        | 7,674        | 7,674        |
| Operating profit (loss)                                             | 73,443                                   | 54,658        | 7,512     | (272)    | (81,082)     | 54,259       |
| Plus: Depreciation and amortization                                 | 373                                      | 4,592         | 27        | 673      | 8,258        | 13,923       |
| Plus: Stock-based compensation                                      | —                                        | —             | —         | —        | 4,430        | 4,430        |
| Plus: Special Items <sup>(1)</sup>                                  | —                                        | —             | —         | —        | —            | —            |
| Acima acquired assets depreciation and amortization <sup>(2)</sup>  | 10,972                                   | —             | —         | —        | 3,972        | 14,944       |
| Acima fraudulent lease-to-own contract losses <sup>(3)</sup>        | 13,255                                   | —             | —         | —        | —            | 13,255       |
| Brigit equity consideration vesting <sup>(4)</sup>                  | —                                        | —             | —         | —        | 12,197       | 12,197       |
| Brigit acquired assets depreciation and amortization <sup>(5)</sup> | —                                        | —             | 3,891     | —        | 2,325        | 6,216        |
| Brigit replacement awards and other compensation <sup>(6)</sup>     | —                                        | —             | 368       | —        | 4,067        | 4,435        |
| Store consolidation <sup>(7)</sup>                                  | —                                        | 3,965         | —         | —        | —            | 3,965        |
| Legal matters <sup>(8)</sup>                                        | —                                        | —             | —         | —        | (1,061)      | (1,061)      |
| Labor reduction costs                                               | —                                        | 6             | —         | —        | 518          | 524          |
| Other                                                               | —                                        | (47)          | —         | —        | (1)          | (48)         |
| Adjusted EBITDA                                                     | \$ 98,043                                | \$ 63,174     | \$ 11,798 | \$ 401   | \$ (46,377)  | \$ 127,039   |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of our earnings release.

<sup>(2)</sup> Includes amortization expense of approximately \$10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$3.9 million related to the fair value of acquired software assets.

<sup>(3)</sup> Includes fraudulent lease-to-own contract losses related to cybersecurity incidents within our Acima segment as disclosed in our Form 8-K filed on July 22, 2026.

<sup>(4)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(5)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.4 million related to the fair value of acquired software assets.

<sup>(6)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(7)</sup> Includes \$1.7 million in disposal of fixed assets, \$1.6 million in lease impairment charges and \$0.7 million in other miscellaneous shutdown and holding costs related to 69 Rent-A-Center closed stores. Includes net expenses of \$(1.5) million related to estimated legal accruals and \$0.45 million in litigation and defense expenses.

<sup>(8)</sup> Includes net expenses of \$(1.5) million related to estimated legal accruals and \$0.45 million in litigation and defense expenses.

# Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

**upbound**

| (in thousands)                                                      | Three Months Ended March 31, 2026 |               |           |         |              |              |
|---------------------------------------------------------------------|-----------------------------------|---------------|-----------|---------|--------------|--------------|
|                                                                     | Acima                             | Rent-A-Center | Brigit    | Mexico  | Corporate    | Consolidated |
| Net earnings (loss)                                                 | \$ 77,266                         | \$ 62,276     | \$ 18,563 | \$ (92) | \$ (122,224) | \$ 35,789    |
| Plus: Interest expense, net                                         | —                                 | —             | —         | —       | 26,167       | 26,167       |
| Plus: Income tax expense                                            | —                                 | —             | —         | —       | 15,482       | 15,482       |
| Operating profit (loss)                                             | 77,266                            | 62,276        | 18,563    | (92)    | (80,575)     | 77,438       |
| Plus: Depreciation and amortization                                 | 404                               | 5,010         | 26        | 633     | 8,066        | 14,139       |
| Plus: Stock-based compensation                                      | —                                 | —             | —         | —       | 6,059        | 6,059        |
| Plus: Special Items <sup>(1)</sup>                                  | —                                 | —             | —         | —       | —            | —            |
| Acima acquired assets depreciation and amortization <sup>(2)</sup>  | 10,972                            | —             | —         | —       | 3,972        | 14,944       |
| Brigit acquired assets depreciation and amortization <sup>(3)</sup> | —                                 | —             | 3,891     | —       | 2,325        | 6,216        |
| Brigit replacement awards and other compensation <sup>(4)</sup>     | —                                 | —             | 440       | —       | 5,055        | 5,495        |
| Brigit equity consideration vesting <sup>(5)</sup>                  | —                                 | —             | —         | —       | 4,716        | 4,716        |
| Legal matters <sup>(6)</sup>                                        | —                                 | —             | —         | —       | 4,053        | 4,053        |
| Labor reduction costs                                               | —                                 | 320           | —         | —       | 1,339        | 1,659        |
| Asset impairment and disposal                                       | —                                 | —             | —         | —       | 1,505        | 1,505        |
| Other                                                               | —                                 | (205)         | —         | —       | 40           | (165)        |
| Adjusted EBITDA                                                     | \$ 88,642                         | \$ 67,401     | \$ 22,920 | \$ 541  | \$ (43,445)  | \$ 136,059   |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 4 of our earnings release for the three months ended March 31, 2026.

<sup>(2)</sup> Includes amortization expense of approximately \$11.0 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$4.0 million related to the fair value of acquired software assets.

<sup>(3)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.3 million related to the fair value of acquired software assets.

<sup>(4)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(5)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(6)</sup> Includes expenses of \$3.5 million related to estimated legal accruals and \$0.5 million in litigation and defense expenses.

# Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

**upbound**

|                                                                     | Three Months Ended December 31, 2025 |               |           |          |              |              |
|---------------------------------------------------------------------|--------------------------------------|---------------|-----------|----------|--------------|--------------|
| (in thousands)                                                      | Acima                                | Rent-A-Center | Brigit    | Mexico   | Corporate    | Consolidated |
| Net earnings (loss)                                                 | \$ 75,573                            | \$ 63,685     | \$ 6,786  | \$ 977   | \$ (127,278) | \$ 19,743    |
| Plus: Interest expense, net                                         | —                                    | —             | —         | —        | 27,384       | 27,384       |
| Plus: Income tax expense                                            | —                                    | —             | —         | —        | 10,118       | 10,118       |
| Operating profit (loss)                                             | 75,573                               | 63,685        | 6,786     | 977      | (89,776)     | 57,245       |
| Plus: Depreciation and amortization                                 | 363                                  | 5,416         | 26        | 581      | 7,438        | 13,824       |
| Plus: Stock-based compensation                                      | —                                    | —             | —         | —        | 4,739        | 4,739        |
| Plus: Special Items <sup>(1)</sup>                                  | —                                    | —             | —         | —        | —            | —            |
| Legal matters <sup>(2)</sup>                                        | —                                    | —             | —         | —        | 20,666       | 20,666       |
| Acima acquired assets depreciation and amortization <sup>(3)</sup>  | 10,929                               | —             | —         | —        | 3,971        | 14,900       |
| Brigit acquired assets depreciation and amortization <sup>(4)</sup> | —                                    | —             | 3,891     | —        | 2,325        | 6,216        |
| Brigit equity consideration vesting <sup>(5)</sup>                  | —                                    | —             | —         | —        | 4,432        | 4,432        |
| Brigit replacement awards and other compensation <sup>(6)</sup>     | —                                    | —             | 383       | —        | 3,363        | 3,746        |
| Asset impairment <sup>(7)</sup>                                     | —                                    | 1,174         | —         | —        | —            | 1,174        |
| Brigit transaction costs                                            | —                                    | —             | —         | —        | 25           | 25           |
| Other                                                               | —                                    | (1,068)       | —         | —        | —            | (1,068)      |
| Adjusted EBITDA                                                     | \$ 86,865                            | \$ 69,207     | \$ 11,086 | \$ 1,558 | \$ (42,817)  | \$ 125,899   |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 4 of our earnings release for the three and twelve months ended December 31, 2025.

<sup>(2)</sup> Includes expenses of \$19.7 million related to estimated legal accruals and \$0.9 million in litigation and defense expenses primarily related to our Multi-State Attorneys' General regulatory investigation, a recently settled patent infringement lawsuit, and our current regulatory lawsuit with the New York Attorney General.

<sup>(3)</sup> Includes amortization expense of approximately \$10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$4.0 million related to the fair value of acquired software assets.

<sup>(4)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.3 million related to the fair value of acquired software assets.

<sup>(5)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(6)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(7)</sup> Primarily includes lease impairment related to the closure of certain refranchised stores.

# Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

**upbound**

Three Months Ended September 30, 2025

| (in thousands)                                                      | Acima     | Rent-A-Center | Brigit   | Mexico   | Corporate    | Consolidated |
|---------------------------------------------------------------------|-----------|---------------|----------|----------|--------------|--------------|
| Net earnings (loss)                                                 | \$ 63,687 | \$ 56,420     | \$ 4,569 | \$ 1,314 | \$ (112,769) | \$ 13,221    |
| Plus: Interest expense, net                                         | —         | —             | —        | —        | 27,989       | 27,989       |
| Plus: Income tax expense                                            | —         | —             | —        | —        | 6,649        | 6,649        |
| Plus: Debt refinancing charges                                      | —         | —             | —        | —        | 4,894        | 4,894        |
| Operating profit (loss)                                             | 63,687    | 56,420        | 4,569    | 1,314    | (73,237)     | 52,753       |
| Plus: Depreciation and amortization                                 | 386       | 5,223         | 20       | 549      | 6,722        | 12,900       |
| Plus: Stock-based compensation                                      | —         | —             | —        | —        | 4,537        | 4,537        |
| Plus: Special Items <sup>(1)</sup>                                  |           |               |          |          |              |              |
| Acima acquired assets depreciation and amortization <sup>(2)</sup>  | 10,929    | —             | —        | —        | 3,971        | 14,900       |
| Legal matters <sup>(3)</sup>                                        | —         | —             | —        | —        | 12,612       | 12,612       |
| Asset impairment <sup>(4)</sup>                                     | —         | 11,583        | —        | —        | —            | 11,583       |
| Brigit acquired assets depreciation and amortization <sup>(5)</sup> | —         | —             | 3,891    | —        | 2,325        | 6,216        |
| Brigit equity consideration vesting <sup>(6)</sup>                  | —         | —             | —        | —        | 5,101        | 5,101        |
| Brigit replacement awards and other compensation <sup>(7)</sup>     | —         | —             | 800      | —        | 3,695        | 4,495        |
| Brigit transaction costs                                            | —         | —             | —        | —        | 551          | 551          |
| Other <sup>(8)</sup>                                                | —         | 1,483         | —        | —        | (3,570)      | (2,087)      |
| Adjusted EBITDA                                                     | \$ 75,002 | \$ 74,709     | \$ 9,280 | \$ 1,863 | \$ (37,293)  | \$ 123,561   |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of our earnings release for the three months ended September 30, 2025.

<sup>(2)</sup> Includes amortization expense of approximately \$10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$4.0 million related to the fair value of acquired software assets.

<sup>(3)</sup> Includes expenses of \$8.9 million related to estimated legal accruals and \$3.8 million in litigation and defense expenses primarily related to our Multi-State Attorneys' General regulatory investigation, a recently settled patent infringement lawsuit, and our current regulatory lawsuit with the New York Attorney General.

<sup>(4)</sup> Primarily includes lease impairment related to the closure of certain refranchised stores.

<sup>(5)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.3 million related to the fair value of acquired software assets.

<sup>(6)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(7)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(8)</sup> Primarily includes interest income on tax refunds for prior years received in 2025 and shutdown and holding costs related to store closures and severance.



# Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

**upbound**

| (in thousands)                                                      | Three Months Ended June 30, 2025 |               |           |          |              |              |
|---------------------------------------------------------------------|----------------------------------|---------------|-----------|----------|--------------|--------------|
|                                                                     | Acima                            | Rent-A-Center | Brigit    | Mexico   | Corporate    | Consolidated |
| Net earnings (loss)                                                 | \$ 82,003                        | \$ 63,001     | \$ 10,472 | \$ 1,936 | \$ (141,927) | \$ 15,485    |
| Plus: Interest expense, net                                         | —                                | —             | —         | —        | 27,885       | 27,885       |
| Plus: Income tax expense                                            | —                                | —             | —         | —        | 7,364        | 7,364        |
| Operating profit (loss)                                             | 82,003                           | 63,001        | 10,472    | 1,936    | (106,678)    | 50,734       |
| Plus: Depreciation and amortization                                 | 353                              | 5,238         | 18        | 484      | 6,890        | 12,983       |
| Plus: Stock-based compensation                                      | —                                | —             | —         | —        | 4,021        | 4,021        |
| Plus: Special Items <sup>(1)</sup>                                  | —                                | —             | —         | —        | —            | —            |
| Legal matters <sup>(2)</sup>                                        | —                                | —             | —         | —        | 32,516       | 32,516       |
| Acima acquired assets depreciation and amortization <sup>(3)</sup>  | 10,929                           | —             | —         | —        | 3,971        | 14,900       |
| Brigit equity consideration vesting <sup>(4)</sup>                  | —                                | —             | —         | —        | 6,405        | 6,405        |
| Brigit acquired assets depreciation and amortization <sup>(5)</sup> | —                                | —             | 3,891     | —        | 2,325        | 6,216        |
| Brigit replacement awards and other compensation <sup>(6)</sup>     | —                                | —             | —         | —        | 4,977        | 4,977        |
| Asset impairment                                                    | —                                | —             | —         | —        | 206          | 206          |
| Brigit transaction costs                                            | —                                | —             | —         | —        | (109)        | (109)        |
| Other <sup>(7)</sup>                                                | —                                | 157           | —         | —        | 194          | 351          |
| Adjusted EBITDA                                                     | \$ 93,285                        | \$ 68,396     | \$ 14,381 | \$ 2,420 | \$ (45,282)  | \$ 133,200   |

<sup>(1)</sup> Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of our earnings release for the three months ended June 30, 2025.

<sup>(2)</sup> Includes expenses of \$31.7 million related to estimated legal accruals and \$0.8 million in litigation and defense expenses primarily related to our current regulatory lawsuit with the New York Attorney General, as well as the Multi-State Attorneys' General regulatory investigation and the previously disclosed McBurnie class action, which was settled in 2025 and fully paid in April 2026.

<sup>(3)</sup> Includes amortization expense of approximately \$11.0 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$3.9 million related to the fair value of acquired software assets.

<sup>(4)</sup> Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

<sup>(5)</sup> Includes amortization expense of approximately \$3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately \$2.3 million related to the fair value of acquired software assets.

<sup>(6)</sup> Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

<sup>(7)</sup> Primarily includes shutdown and holding expenses related to store closures and severance.

# Supplemental Segment Performance Details – GAAP

**upbound**

|                        | For the Three Months Ended June 30, 2026 |               |         |         |           |              |
|------------------------|------------------------------------------|---------------|---------|---------|-----------|--------------|
| (in millions)          | Acima                                    | Rent-A-Center | Brigit  | Mexico  | Corporate | Consolidated |
| Revenue                |                                          |               |         |         |           |              |
| Rentals and fees       | \$ 477.7                                 | \$ 405.3      | \$ —    | \$ 20.8 | \$ —      | \$ 903.7     |
| Merchandise sales      | 125.6                                    | 56.2          | —       | 1.1     | —         | 182.8        |
| Subscriptions and fees | —                                        | —             | 71.1    | —       | —         | 71.1         |
| Other                  | 0.3                                      | 4.9           | —       | 0.5     | —         | 5.7          |
| Total revenue          | \$ 603.5                                 | \$ 466.4      | \$ 71.1 | \$ 22.4 | \$ —      | \$ 1,163.4   |

|                                | For the Three Months Ended June 30, 2026 |               |        |        |           |              |
|--------------------------------|------------------------------------------|---------------|--------|--------|-----------|--------------|
| (in millions)                  | Acima                                    | Rent-A-Center | Brigit | Mexico | Corporate | Consolidated |
| Cost of revenues               |                                          |               |        |        |           |              |
| Cost of rentals and fees       | \$ 244.7                                 | \$ 100.1      | \$ —   | \$ 5.8 | \$ —      | \$ 350.6     |
| Cost of merchandise sold       | 160.7                                    | 49.4          | —      | 0.9    | —         | 210.9        |
| Cost of subscriptions and fees | —                                        | —             | 7.1    | —      | —         | 7.1          |
| Total cost of revenues         | \$ 405.4                                 | \$ 149.4      | \$ 7.1 | \$ 6.7 | \$ —      | \$ 568.6     |

|                                     | For the Three Months Ended June 30, 2026 |               |         |         |           |              |
|-------------------------------------|------------------------------------------|---------------|---------|---------|-----------|--------------|
| (in millions)                       | Acima                                    | Rent-A-Center | Brigit  | Mexico  | Corporate | Consolidated |
| Operating expenses                  |                                          |               |         |         |           |              |
| Operating labor expense             | \$ 23.9                                  | \$ 121.4      | \$ 1.5  | \$ 5.5  | \$ —      | \$ 152.3     |
| Non-labor operating expenses        | 75.7                                     | 128.5         | 48.8    | 7.3     | —         | 260.3        |
| General and administrative expenses | 0.5                                      | 3.9           | 1.9     | 2.5     | 51        | 59.7         |
| Depreciation and amortization       | 0.4                                      | 4.6           | —       | 0.7     | 8.3       | 13.9         |
| Other gains and charges             | 24.2                                     | 3.9           | 4.3     | —       | 22.0      | 54.4         |
| Total operating expenses            | \$ 124.7                                 | \$ 262.3      | \$ 56.5 | \$ 16.0 | \$ 81.1   | \$ 540.6     |

|                      | For the Three Months Ended June 30, 2026 |               |        |        |           |              |
|----------------------|------------------------------------------|---------------|--------|--------|-----------|--------------|
| (in millions)        | Acima                                    | Rent-A-Center | Brigit | Mexico | Corporate | Consolidated |
| Capital expenditures | \$ 0.5                                   | \$ 5.7        | \$ —   | \$ 0.9 | \$ 8.4    | \$ 15.5      |

|                        | Three Months Ended June 30, 2025 |               |         |         |           |              |
|------------------------|----------------------------------|---------------|---------|---------|-----------|--------------|
| (in millions)          | Acima                            | Rent-A-Center | Brigit  | Mexico  | Corporate | Consolidated |
| Revenue                |                                  |               |         |         |           |              |
| Rentals and fees       | \$ 486.8                         | \$ 399.4      | \$ —    | \$ 18.4 | \$ —      | \$ 904.6     |
| Merchandise sales      | 131.6                            | 59.7          | —       | 0.9     | —         | 192.2        |
| Subscriptions and fees | —                                | —             | 51.9    | —       | —         | 51.9         |
| Other                  | 0.6                              | 8.0           | —       | 0.2     | —         | 8.8          |
| Total revenue          | \$ 619.0                         | \$ 467.1      | \$ 51.9 | \$ 19.6 | \$ —      | \$ 1,157.5   |

|                                | Three Months Ended June 30, 2025 |               |        |        |           |              |
|--------------------------------|----------------------------------|---------------|--------|--------|-----------|--------------|
| (in millions)                  | Acima                            | Rent-A-Center | Brigit | Mexico | Corporate | Consolidated |
| Cost of revenues               |                                  |               |        |        |           |              |
| Cost of rentals and fees       | \$ 251.1                         | \$ 102.1      | \$ —   | \$ 4.9 | \$ —      | \$ 358.1     |
| Cost of merchandise sold       | 172.9                            | 48.1          | —      | 0.7    | —         | 221.7        |
| Cost of subscriptions and fees | —                                | —             | 6.0    | —      | —         | 6.0          |
| Total cost of revenues         | \$ 424.0                         | \$ 150.2      | \$ 6.0 | \$ 5.6 | \$ —      | \$ 585.7     |

|                                     | Three Months Ended June 30, 2025 |               |         |         |           |              |
|-------------------------------------|----------------------------------|---------------|---------|---------|-----------|--------------|
| (in millions)                       | Acima                            | Rent-A-Center | Brigit  | Mexico  | Corporate | Consolidated |
| Operating expenses                  |                                  |               |         |         |           |              |
| Operating labor expense             | \$ 24.4                          | \$ 119.1      | \$ 1.1  | \$ 4.5  | \$ —      | \$ 149.1     |
| Non-labor operating expenses        | 76.7                             | 119.5         | 28.3    | 5.6     | —         | 230.1        |
| General and administrative expenses | 0.6                              | 9.9           | 2.2     | 1.5     | 49.3      | 63.4         |
| Depreciation and amortization       | 0.4                              | 5.2           | —       | 0.5     | 6.9       | 13.0         |
| Other gains and charges             | 10.9                             | 0.2           | 3.9     | —       | 50.5      | 65.5         |
| Total operating expenses            | \$ 113.0                         | \$ 254.0      | \$ 35.4 | \$ 12.0 | \$ 106.7  | \$ 521.1     |

|                      | Three Months Ended June 30, 2025 |               |        |        |           |              |
|----------------------|----------------------------------|---------------|--------|--------|-----------|--------------|
| (in millions)        | Acima                            | Rent-A-Center | Brigit | Mexico | Corporate | Consolidated |
| Capital expenditures | \$ 0.1                           | \$ 5.6        | \$ 0.3 | \$ 1.1 | \$ 11.1   | \$ 18.2      |

# Supplemental Segment Performance Details – Including Non-GAAP Adjustments

**upbound**

|                        | For the Three Months Ended June 30, 2026 |               |        |        |           |              |
|------------------------|------------------------------------------|---------------|--------|--------|-----------|--------------|
| (in millions)          | Acima                                    | Rent-A-Center | Brigit | Mexico | Corporate | Consolidated |
| Revenue                |                                          |               |        |        |           |              |
| Rentals and fees       | \$477.7                                  | \$405.3       | \$—    | \$20.8 | \$—       | \$903.7      |
| Merchandise sales      | 125.6                                    | 56.2          | —      | 1.1    | —         | 182.8        |
| Subscriptions and fees | —                                        | —             | 71.1   | —      | —         | 71.1         |
| Other                  | 0.3                                      | 4.9           | —      | 0.5    | —         | 5.7          |
| Total revenue          | \$603.5                                  | \$466.4       | \$71.1 | \$22.4 | \$—       | \$1,163.4    |

|                                | For the Three Months Ended June 30, 2026 |               |        |        |           |              |
|--------------------------------|------------------------------------------|---------------|--------|--------|-----------|--------------|
| (in millions)                  | Acima                                    | Rent-A-Center | Brigit | Mexico | Corporate | Consolidated |
| Cost of revenues               |                                          |               |        |        |           |              |
| Cost of rentals and fees       | \$244.7                                  | \$100.1       | \$—    | \$5.8  | \$—       | \$350.6      |
| Cost of merchandise sold       | 160.7                                    | 49.4          | —      | 0.9    | —         | 210.9        |
| Cost of subscriptions and fees | —                                        | —             | 7.1    | —      | —         | 7.1          |
| Total cost of revenues         | \$405.4                                  | \$149.4       | \$7.1  | \$6.7  | \$—       | \$568.6      |

|                                        | For the Three Months Ended June 30, 2026 |               |        |        |           |              |
|----------------------------------------|------------------------------------------|---------------|--------|--------|-----------|--------------|
| (in millions)                          | Acima                                    | Rent-A-Center | Brigit | Mexico | Corporate | Consolidated |
| Operating expenses                     |                                          |               |        |        |           |              |
| Operating labor expense                | \$23.9                                   | \$121.4       | \$1.5  | \$5.5  | \$—       | \$152.3      |
| Non-labor operating expenses           | 75.7                                     | 128.5         | 48.8   | 7.3    | —         | 260.3        |
| General and administrative expenses    | 0.5                                      | 3.9           | 1.9    | 2.5    | 50.8      | 59.7         |
| Depreciation and amortization          | 0.4                                      | 4.6           | —      | 0.7    | 8.3       | 13.9         |
| Other gains and charges <sup>(1)</sup> | —                                        | —             | —      | —      | —         | —            |
| Total operating expenses               | \$100.5                                  | \$258.4       | \$52.3 | \$16.0 | \$59.1    | \$486.2      |

<sup>(1)</sup>For purposes of disclosing non-GAAP operating expenses we exclude Other gains and charges. Additional details of Other gains and charges are included as special item adjustments in the reconciliation tables on pages 14 and 16 of this presentation.

|                      | For the Three Months Ended June 30, 2026 |               |        |        |           |              |
|----------------------|------------------------------------------|---------------|--------|--------|-----------|--------------|
| (in millions)        | Acima                                    | Rent-A-Center | Brigit | Mexico | Corporate | Consolidated |
| Capital expenditures | \$0.5                                    | \$5.7         | \$—    | \$0.9  | \$8.4     | \$15.5       |

|                        | Three Months Ended June 30, 2025 |               |        |        |           |              |
|------------------------|----------------------------------|---------------|--------|--------|-----------|--------------|
| (in millions)          | Acima                            | Rent-A-Center | Brigit | Mexico | Corporate | Consolidated |
| Revenue                |                                  |               |        |        |           |              |
| Rentals and fees       | \$486.8                          | \$399.4       | \$—    | \$18.4 | \$—       | \$904.6      |
| Merchandise sales      | 131.6                            | 59.7          | —      | 0.9    | —         | 192.2        |
| Subscriptions and fees | —                                | —             | 51.9   | —      | —         | 51.9         |
| Other                  | 0.6                              | 8.0           | —      | 0.2    | —         | 8.8          |
| Total revenue          | \$619.0                          | \$467.1       | \$51.9 | \$19.6 | \$—       | \$1,157.5    |

|                                | Three Months Ended June 30, 2025 |               |        |        |           |              |
|--------------------------------|----------------------------------|---------------|--------|--------|-----------|--------------|
| (in millions)                  | Acima                            | Rent-A-Center | Brigit | Mexico | Corporate | Consolidated |
| Cost of revenues               |                                  |               |        |        |           |              |
| Cost of rentals and fees       | \$251.1                          | \$102.1       | \$—    | \$4.9  | \$—       | \$358.1      |
| Cost of merchandise sold       | 172.9                            | 48.1          | —      | 0.7    | —         | 221.7        |
| Cost of subscriptions and fees | —                                | —             | 6.0    | —      | —         | 6.0          |
| Total cost of revenues         | \$424.0                          | \$150.2       | \$6.0  | \$5.6  | \$—       | \$585.7      |

|                                        | Three Months Ended June 30, 2025 |               |        |        |           |              |
|----------------------------------------|----------------------------------|---------------|--------|--------|-----------|--------------|
| (in millions)                          | Acima                            | Rent-A-Center | Brigit | Mexico | Corporate | Consolidated |
| Operating expenses                     |                                  |               |        |        |           |              |
| Operating labor expense                | \$24.4                           | \$119.1       | \$1.1  | \$4.5  | \$—       | \$149.1      |
| Non-labor operating expenses           | 76.7                             | 119.5         | 28.3   | 5.6    | —         | 230.1        |
| General and administrative expenses    | 0.6                              | 9.9           | 2.2    | 1.5    | 49.3      | 63.4         |
| Depreciation and amortization          | 0.4                              | 5.2           | 0.0    | 0.5    | 6.9       | 13.0         |
| Other gains and charges <sup>(1)</sup> | —                                | —             | —      | —      | —         | —            |
| Total operating expenses               | \$102.1                          | \$253.8       | \$31.5 | \$12.0 | \$56.2    | \$455.6      |

<sup>(1)</sup>For purposes of disclosing non-GAAP operating expenses we exclude Other gains and charges. Additional details of Other gains and charges are included as special item adjustments in the reconciliation tables on pages 15 and 20 of this presentation.

|                      | Three Months Ended June 30, 2025 |               |        |        |           |              |
|----------------------|----------------------------------|---------------|--------|--------|-----------|--------------|
| (in millions)        | Acima                            | Rent-A-Center | Brigit | Mexico | Corporate | Consolidated |
| Capital expenditures | \$0.1                            | \$5.6         | \$0.3  | \$1.1  | \$11.1    | \$18.2       |

|                                          |    | Q2<br>2026 |
|------------------------------------------|----|------------|
| (in millions, except net leverage ratio) |    |            |
| Outstanding debt                         | \$ | 1,438.4    |
| Less: Cash and cash equivalents          |    | 105.3      |
| Net debt                                 |    | 1,333.1    |
| Adjusted EBITDA <sup>(1)</sup>           |    |            |
| Q3 2025                                  |    | 123.6      |
| Q4 2025                                  |    | 125.9      |
| Q1 2026                                  |    | 136.1      |
| Q2 2026                                  |    | 127.0      |
| Last twelve months Adjusted EBITDA       | \$ | 512.6      |
| Net leverage ratio                       |    | 2.6 x      |

<sup>(1)</sup> Refer to Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment) tables on pages 16 through 19 for additional details of Adjusted EBITDA.

# Reconciliation of Net Earnings to Net Earnings Excluding Special Items, Non-GAAP Diluted Earnings Per Share and Adjusted EBITDA



| (in thousands)                       | Three Months Ended |                   |                  |
|--------------------------------------|--------------------|-------------------|------------------|
|                                      | September 30, 2025 | December 31, 2025 | March 31, 2026   |
| Net earnings                         | \$ 13,221          | \$ 19,743         | \$ 35,789        |
| Plus: Debt refinancing charges       | 4,894              | —                 | —                |
| Plus: Special Items <sup>(1)</sup>   | 53,371             | 50,091            | 38,423           |
| Less: Adjusted tax expense           | 12,494             | 10,671            | 10,538           |
| Net Earnings excluding Special Items | <u>\$ 58,992</u>   | <u>\$ 59,163</u>  | <u>\$ 63,674</u> |
| Diluted weighted average shares      | 58,890             | 58,537            | 58,846           |
| Non-GAAP diluted earnings per share  | <u>\$ 1.00</u>     | <u>\$ 1.01</u>    | <u>\$ 1.08</u>   |

<sup>(1)</sup> Additional details of Special Items are included in the Reconciliation of Net Earnings to Adjusted EBITDA (Consolidated and by Segment) tables of our quarterly investor presentations for their respective periods, which can be found on the Company's investor relations website.